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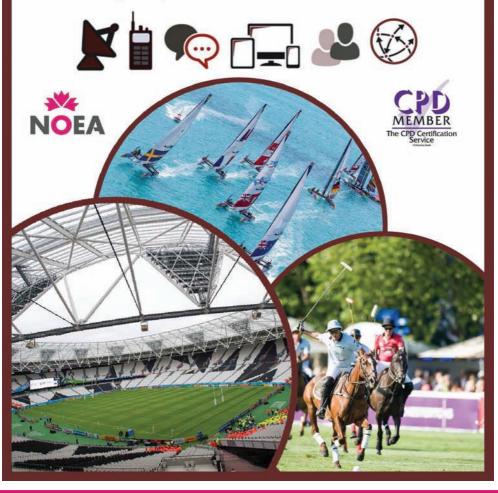
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The opinions expressed by contributors to this publication are not always a reflection of the opinions or the policy of the Association

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NOEA Outdoor Events Industry Reference Yearbook 2019 incorporating membership listing and products.

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INTRODUCTION

THE NATIONAL OUTDOOR EVENTS ASSOCIATION - NOEA

NOEA, established in 1979, is the only trade association specialising in the Outdoor Events Industry.

It is able to connect you to some 400 Members covering Local Authorities, Festival and Event Organisers, Universities/Students, Entertainment Agencies, Promoters, Venues and Suppliers of Equipment and Services together with Practitioners generally in the World of Outdoor Events.

NOEA's policy to educate, share problems and enhance professionalism and business opportunities clearly works. The regional workshops/conferences and Annual Convention & Award Celebration Evenings offer opportunities to find out about the latest developments – to learn about topical issues such as the Licensing Act, Disability Discrimination Act, Security Industry Authority etc, Training Event Managers, working on the British Standard for the Sustainability of Event Management, Business Visits & Events Partnership, The Genesis Initiative, The Event Industry Forum, International Festivals & Events Association – Europe, to debate issues, share information, network, meet new business contacts, renew old friendships and have some fun.

NOEA offers a wide range of opportunities that can lead to enhanced business relationships and, ultimately, greater success, it is worth the time and effort by joining NOEA.

Networking opportunities and the chance to influence legislation are two of the greatest benefits of NOEA membership. However, to benefit from this, members must participate and be active within the association. Paying annual dues isn't enough to reap the benefits of NOEA. Members must also make an investment of time and effort into NOEA activities and become involved. Simply put, what you get out of NOEA membership is directly relative to what you put in.

Access to membership directory. NOEA, maintains a directory, in which members and their industry businesses are listed. This can help increase exposure to new markets and potential clients. **Networking opportunities.** NOEA, provide members with an excellent opportunity to network with other event industry professionals.

Opportunities to give back to the industry. NOEA, members can share their industry knowledge with other member businesses and promote a stronger sense of community cooperation.

Competitive advantage. Taking advantage NOEA, resources, can help members earn and maintain an edge over non-member competitors.

Inside access to innovations and new developments. NOEA, lets its members stay on top of new products, services and innovations, helping members maintain a competitive edge.

NOEA also undertake:-

- Regular Email Newsletters and articles in Access All Areas Magazine (free copies to Members)
- Active Website: www.noea.org.uk
- NOEA Members' Yearbook 2019 the Outdoor Events Industry Reference Guide – complimentary copy upon application
- Participation in the major trade shows with complimentary admission tickets
- Legal Advisory & Debt Recovery Services
- NOEA Insurance Panel.
- Members discounts with Arnold Clark and Van Hire
- Members discounts with Telepa phone service

By becoming a member of NOEA you become part of a specialist 'club' of outdoor event professionals. The ethos of the association is to bring together likeminded people for business to business networking, education, the sharing of problems and ideas and to enhance professionalism.

There are many opportunities to market and promote your business through NOEA as well as to learn more about professional standards of practice, topical issues and legislation within the industry.

How to find out more about NOEA?

NOEA's website www.noea.org.uk gives full details of the association along with the events and issues that are affecting our industry. Or you can contact CEO, Susan Tanner, who will be pleased to tell you more about the association and how to become a member.

CODE OF PROFESSIONAL PRACTICE | LEGAL ADVICE

MEMBERS AGREE TO:

- 1. Conduct themselves according to the highest ethical standards when participating in, or organising, an event.
- Possess prior to undertaking the management or supply to any event the financial ability to be able to guarantee the payment of all amounts due to suppliers and licensing authorities, whether the event takes place or is cancelled.
- 3. Provide and maintain the highest possible standards of health, safety, cleanliness and presentation.
- Consider and apply the appropriate Health and Safety measures and encourage the use of sustainability factors whenever possible.
- 5. Possess appropriate and adequate Insurance cover.
- 6. Adopt, where applicable, Trade Union agreements and approved forms of contract.
- Honour all contractual commitments and government legislation appropriate to the countries where operating.
- Mediate fairly and promptly in relevant disputes. To offer the benefit of the Association's Arbitration Service and abide by its decision.
- Consider and apply relevant Codes of Practice and Conduct established by other professional bodies which are recognised by the Association, providing they conform to all appropriate legislation and do not compromise the constitution and aims and objectives of this association.
- Undertake their responsibilities thoroughly, completely, reliably and honestly.
- Further the purpose of the Association by assisting in the promotion of the standards, status and interests of the outdoor event industry.

NOEA INSURANCE PANEL

They provide insurance services applicable to the Outdoor Events, Leisure, Entertainment, Sports and Hospitality Industries. The Companies are all Registered Insurance Brokers with over 150 years of experience between them.

The Companies are committed to providing impartial advice and specialist services.

ARC International Event Insurance Specialist Terry Waller 020 7977 7638

Luker Rowe – Chartered Insurance Brokers Mark Trossell 01494 733351

Wrightsure Services Ltd Kevin Wade 01708 25872

VOEA LEGAL ADVICE

The National Outdoor Events Association is pleased to promote a Legal Advice Forum for the benefit of Members.

NOEA has negotiated with Laceys Solicitors, for provision of an initial free 30 minutes consultation personally or by telephone for Members. It will be open on a fee-paying basis for all advice given thereafter.

The subject areas covered are as follows:-

- Liquor Licences, Public Entertainment Licences, Sports Licences, Lottery, Betting & Gaming and associated matters.
- Food Safety, Health and Safety enforcement of Local Authorities.
- Acquisitions, Sales, Mergers, Terms and Conditions of Business, Review of Business contracts, Standard Form contracts for Events, personal and corporate Insolvency, preparation of Agency Agreements, Distribution Agreements, Franchising Agreements, Commercial Agency Agreements. The sale and purchase of companies, Advice and preparation for Tender Documentation, Advice on compulsory Tendering and TUPE Regulations.
- Purchase, Sale and Lease of Commercial property including Commercial Leases, Licences to Occupy.
- Personal Injury and related matters, Commercial Contract Disputes, Professional Negligence, Consumer Credit matters, Debt Recovery and Building Disputes.
- Unfair Dismissal, Redundancy, Contracts of Employment, Discrimination. In order to take advantage of this service you should contact Mr. Phillip Day or his secretary (stating your name as an NOEA Member) as follows:-

Philip Day, Solicitor, Laceys Solicitors 9 Poole Road, Bournemouth, BH2 5QR. Direct: 01202 755216. Reception: 01202 755980 Email: p.day@laceyssolicitors.co.uk Website: laceyssolicitors.co.uk LUKER ROWE ... THE RELATIONSHIP BROKER ROW

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PRESIDENT – ANDY GROVE



At the time of writing twelve months ago NOEA had undergone a period of transition to prepare for the future and launched a rebrand of the organisation. It was important to me that this was a great deal more than a shiny new badge and website

and that we start moving torward as new NOEA that is representing its members and is a recognised and respected industry leading organisation.

I am proud to say that we have achieved it and it is thanks to you, our members, that we have done so. Member engagement is key to our success and something you will have heard me stress on many occasions. We are now in a position where members are coming to us regularly with ideas and suggestions and offers of how they can support what we do. This is fantastic, and I urge you to continue if you have already done so and if you haven't done so yet, think about how you might. We are blessed with a diverse membership, full of ideas, talent, creativity and expertise along with the ability to deliver and we need to utilise that to make us even better.

Thank you once again to our futures sponsors, GL Events, ACT National and Eventbrite. I am also delighted to add Arnold Clark to that list and appreciate the additional support. Whilst the financial contribution made by our sponsors, is of course important, it is so much more than that. They are at the forefront of developing NOEA's future and meet regularly as an advisory panel to review the work we do and make recommendations to Council on the way forward. Could you add to this pool and become a NOEA Future's sponsor?

I would like to thank the General Council all for their hard work and commitment to making us better. I would like to thank outgoing Council members, John Burgess and Mark Sorrill and welcome new ones, Alysha Sargeant from Leeds Castle and Craig Mathie from Bournemouth Sevens. I look forward to working with them and benefiting from their new ideas throughout 2019. Thanks, of course, also extend to Susan Tanner who does an amazing job for us. Her knowledge, expertise, commitment and passion for NOEA is a testament to her and none of the success we have had could have been done without her. 2018 saw us host one of the best conventions and awards dinners we have ever had both in terms of attendance and programme. NOEA returned to its core values and traditional territory of safety at events, looking at what happens and what we do when the unthinkable occurs. The number and quality of entries to the awards was phenomenal. Commiserations to those that missed out and congratulations to the winners. I urge you all to continue what you do with pride and continue to lead our industry with your standards. Well done also to Dick Tee, deserved recipient of the President's Award, even if he was a little surprised to do so!

It is right that we congratulate ourselves on what we have achieved but important that we do not rest on our laurels. The journey is ongoing and always will be and I am committed to that cause. I look forward to my second year as President and looking back in another twelve months celebrating even greater achievements.

Please help us to do that.

Andy Grove, President

VICE PRESIDENT - TOM CLEMENTS



Hello and welcome to another year and hopefully another successful year for not only NOEA members but for the entire events industry, from what I have seen and heard through the many conversations I have had with members and the industry it is looking good.

I was delighted to be re-elected Vice President of the Association and many thanks to all members for their support, I think I still have a lot to give and with members and indeed the General Council, I will work extremely hard to deliver.

The industry not to mention the country is on "tender hooks" with regards to the "Brexit" situation, I personally don't share all the doom and gloom, I write this article before there is an official agreement, but as you read I am positive that there will have been an agreement and it will be good for Britain and the events industry. I am realistic to recognise that there might be a wee blip or two but we have a run in to our busy summer period and I am confident that any problems that were perceived will be resolved and we will all live happily ever after!

The Association has worked extremely hard on behalf of our members and our Chief Executive Susan Tanner

UNIVERSITY OF DERBY – IN PARTNERSHIP WITH NOEA

This course has, the first of its kind when it started in 2008 has helped professionalise and validate industry professionals in Event Safety Management. It has been developed by industry for industry, and is now delivered in partnership with the National Outdoor Events Association (NOEA). It offers a comprehensive overview of events safety and helps you apply these skills to the workplace.

Course leader Eddy Grant has played a key role in the delivery of a safety of a range of high profile events including Tour de France, Tour of Britain, concerts across the UK, and many more.

Richard Limb CFIOSH is a former President of NOEA, currently chairs the IOSH Sports Ground and Events Group has a vast experience in safety management dating back to his work on the first safety guide in 1990.

It aims to bring up to date with existing legislation that affects you as an event organiser.

It demystifies the issue of risk assessment and you'll learn how to run events safely.

especially and I personally thank her for all her efforts, Susan works tirelessly and now organises our Convention and Award Dinner without external help. Those of you who were present at the Roman Baths in November will remember only too well what ae exceptional day it was with the conference and award dinner a resounding success and my thanks go to our tremendous speakers who made the day a resounding success. It was also great to see so many nominations for events and suppliers from Scotland there was nearly one in every category and I was delighted to accept on behalf of Edinburgh Festival the Judges Award.

As a wee lad from Glasgow I was delighted that our fourth "Future Sponsor" was a company from my home city, welcome to Arnold Clark Car & Van Rental we are delighted that the chose NOEA and I am sure Philippa and her team will be 100% committed to the NOEA cause and we look forward to working with them.

I will be at the Event Production Show at Olympia in February in the NOEA Village, so please do pop in it would be good to have a cup of tea and a catch up.

> Tom Clements, Vice President

"The responsibility of people's safety and lives cannot be underestimated and has to be taken seriously. The author of risk assessments takes responsibility for their content and a number have been challenged in court and a few have served a prison sentence. This Diploma aims to address the quality and skills needed. We take individuals experienced in events, provide them with the knowledge needed – inspire them, assess them, award them and have some fun." Richard Limb of NOEA.

UNIVERSITY

The Diploma in Events Safety Management is ideal for practising event professionals who are responsible for health and safety or customer protection at festivals, sporting events, public gatherings, commercial and not for profit events, as well as large-scale and international association meetings.

You'll begin the course with a three day workshop in Events Safety Management. You'll then attend a two day workshop in Events Legislation and a further two day workshop in Crisis Communication and Reputation Management.

On successful completion of the Events Legislation module you will meet the academic requirements for Tech IOSH.

Charlie Mussett Senior Operations Manager at the Great Run Company "the Diploma is an excellent course, taught by current event professionals. It confirmed and developed my skills, with the added bonus of learning with other professionals and sharing our experiences to enhance the learning process".

A discount is offered for NOEA Members.

OCTOBER COHORT

Event Safety Management 2nd - 4th October 2019 Event Legislation 12th & 13th December 2019 Crisis Communication 13th & 14th February 2020

JANUARY COHORT

Event Safety Management 15th - 17th January 2020 Event Legislation 19th & 20th March 2020 Crisis Communication 23rd & 24th April 2020

For Further details

www.derby.ac.uk/courses/professional/ events-safety-management-unidip/

> E: COB-Eventsc@derby.ac.uk T: +44 (0)1298 330583



Values – We help make events happen

- NOEA is an association to be proud of in an industry loved by everyone. Everywhere.
- Because of us the best outdoor event professionals share knowledge and best practice. We overcome obstacles as a community.
- Because of our members events happen safely, securely and with excellence.
- Because of us and our members great events have a secure and stable future.

Aims (1 year)

- The use of a campaign to raise NOEA's profile, and provide answers and solutions that will work. We will focus on key issues for our members and event organisers in general. Staff welfare and environmental sustainability are currently being examined.
- Use NOEA's annual convention and our platform at other trade shows to highlight under-represented parties in the events industry. We aim to champion key figures to encourage future events professionals from all backgrounds.
- NOEA commits to examining how the council operates, and whether it is fit for the future.

Mission (5 year)

- Following a programme of repositioning and rebranding NOEA will build trust in the industry through a series of trend-led campaigns. Through these we will tackle key issues for our members and use our influence to affect change in either policy, legislation or best practice.
- We will emphasise all that is good in the industry. We will champion diversity through case studies and give speakers the opportunity to provide a platform to encourage all people into the outdoor events industry.
- We will build a council that is fit for the future, providing a solid knowledge base with the expertise and experience necessary to provide support to our members. We will also build closer links with government.

Vision (10 year)

- We aim to continue to be the UK's leading trade association for the outdoor events industry.
- We want to work more closely with our existing members, and build a wider trust so more event professionals desire to be a NOEA member.
- We want to encourage and champion diversity, progress and best practice in the events industry.
- We want to be the go-to place for help, advice, and to be seen as the figurehead of the industry, working closely with the industry as well as informing government policy

CEO'S REPORT

CEO – SUSAN TANNER



This year has been a year of change since last year when NOEA had a new website and new logo It has been somewhat busy!

We are still involved in the following ongoing projects and will be looking for new causes as well.

- BVEP Business Visitors and Events Partnership
- All Party Parliamentary Group for Events
- APPG for events the MP for Wells as Chairman of this group and that has been accepted. NOEA has direct access to MPs now for issues from our members to a MP who understands outdoor events.
- Licencing and Policing costs for events
- Ban Sky Lanterns
- Purple Guide Susan sits on board on behalf of NOEA
- NOEA Scotland has also been busy and we are attending and exhibiting at an Eventit in March.
- EIF research project into outdoor events

The Council are also looking at other projects but as NOEA we will take a researched and diligent response to new issues as opposed to "jumping on the band waggon". Currently Council are looking at the role of women in events, sustainability and single use plastic.

We had a successful Event Production Show at Olympia Our ties with Mash Media and Access All Areas has been strengthened this year and we are working more closely with them on content and speakers. We also supported Mash Media at Fest Out in September with speakers and content as well.

We also exhibited for the third time at Event It in Glasgow in March. The day was very interesting and we had a lot of interest in NOEA Scotland and some new members.

Showman's show was very very busy this year and it was lovely to see members coming over and catching up. We also recruited several new members. Arnold Clark Van and Car Hire joined us as a Future sponsor alongside our other three Future sponsors, Eventbrite, GL Events and ACT National Our futures supporters are precious to us and they help us achieve so much more as an Association throughout the year. We also have two more award sponsors this year and welcome 2CL and FIA formulae E This year's Convention was extremely busy with not only NOEA members but prospective members and also people from other companies, The topic was "It wouldn't happen to me " is important to me personally. It comes about after my own experiences and how important it is to have a safe environment for event organisers and suppliers to have this conversation.

When on a site and things are not going to plan and the curved balls are flying towards you, you have to be seen to all your sponsors/contractors/the council to be the swan gliding effortsley along yet paddling furiously underneath the water. But... things do go wrong and the Convention was about that safe environment where we can discuss and learn from others experiences and also experience an unfolding event and learn how we make decisions and the consequences. I hope that all those who attended the Convention will have learnt something that will save them in the future! We will be continuing the topic next year as well.

The standard of Award entries is very good and I really feel that this location in Bath suits us as somewhere different. It also does have an outdoor element to the evening when we gather around outside at the main Baths. Our award sponsors really support this event and we are very grateful to all of them.

I would like to say thank you for all the support from the council. It is much appreciated. Particular thanks to Becky for tweeting furiously in the run up to Convention. Ian who is the technical department! Richard and Stuart who sort out all the PA etc for the convention. Also thanks to all those members who have written articles for me, volunteered to do talks helped at exhibitions or rather have been roped in and acquiesced. I am very grateful.

As I keep saying create, collaborate and you can control your destiny and the destiny of NOEA. But I need more input ! Lots more! We have a new NOEA but it will only work and develop if you get involved and you contribute. It is after all – Your NOEA.

ELECTIONS. The following NOEA members have applied for Council. Places were not contested and there were enough places for those nominated so there will not be a ballot: Philip Day – Laceys Solicitors, Stuart Roberts – SRD Group, Tom Clements – NOEA Vice President – Specialized Security, Ian Taylor – Event Site Services

In addition we welcome Craig Mathie – Managing Director Bournemouth 7s and Alyesha Sergeant – Head of Events Leeds Castle

NOEA SCOTLAND

CHAIRMAN – TOM CLEMENTS



Tom Clements Specialized Security Chairman



Martin Dare Rural Projects Ltd Committee Member



Jonathan Reid Portakabin Events Vice Chairman



Ross MacGillivray FMX Ltd Committee Member

Well what a good year it has been for the Scotlish events industry and I hope that all NOEA Scotland members have had a good one?

I seem to write every year that the following year is looking good for us and I have absolutely no doubt that 2019 will fall into this brackets as well, from what we as a company have coming up to what our members have intimated to me suggests this and this can only be positive.

The fear of Brexit is in my opinion is just that a fear, my view (and quite often I am wrong so there is my caveat) is that there might be a stumble but I don't think it will be negative, I seriously think that the market will prevail and that the doom and gloom members of government and media will be proved wrong, we will prosper and if spending the money saved by not being in Europe is spent wisely by both the UK and Scottish governments there should be more prosperity and ultimately more money around to purchase tickets not to mention sponsorship!

The major problems that we had with the increase in police charging and local authorities passing on TTRO costs not to mention the rates problem, seem to have subsided a wee bit, we have spent time in meetings and in conversation with these agencies in general but , the hard work of our members to commence early talks with all agencies about deployment and costs and what each organiser was willing or looking to pay seems to have resolved these problems, but we cannot be complacent and myself and Martin Dare continue to represent NOEA Scotland members at the Event Scotland quarterly meetings on charges.

We are once again exhibiting at the EVENTIT show at the SEC on the 21st March 2019, your NOEA Scotland committee will be there and delighted that our chief executive Susan Tanner will once again be in attendance. Please do put the date in your diary and come along (if you are exhibiting of course) and say hello, it is a great show with plenty of networking opportunities and breakout sessions.

There is speculation that a number of local authorities are contemplating at transient tax for hotel bedrooms, this is something that we certainly would welcome, if the funds were used to support and run events in each authority area. This form of taxation is used throughout Europe to great effect and we think should be supported, the down side being though is will the extra funds be used in this way? The conversations continue.

Yes 2019 looks like being a good year, I know of 6 events that are preparing to run for the first time, not to mention the numerous events that are increasing their capacity, so hopefully our members will get a piece of these and if anyone comes onto NOEA Scotland looking for suppliers to assist them we will as usual pass on members contact details.

Tom Clements



GENERAL COUNCIL MEMBERS 2018/2019

PICTURE GALLERY



PRESIDENT Andy Grove

Director, Highgrove Events Ltd



Nick Morgan Group CEO We Are The Fair



Tom Clements NOEA Scotland Chairman, Director, Specialized Security



Mike Williams Event Safety Co-ordinator MLW-ESC



GENERAL COUNCI Philip Day Solicitor, Laceys Solicitors



Becky Stephens Managing Director Hybred Event Solutions



Paul Scaife Director, Event Wine Solutions Ltd



Alysha Sargent Head of Events, Leeds Castle



Stuart Roberts Director, SRD Group Ltd



Craig Mathie Managing Director, Bournemouth 7s



Richard Millward Director, Relevent Ltd



Ian Robert Taylor Student Liaison



CEO Susan Tanner Tel: 01749 674 531 Email: chiefexec@noea.org.uk Website: www.noea.org.uk



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CRAIG MATHIE

Managing Director, Bournemouth 7s FESTIVAL VENUE: Bournemouth Sports Club, Chapel Gate Christchurch, BH23 6BL Tel: 01202 545630 Mobile 07891 817418 Email: craig@bournemouth7s.com



NEW COUNCIL MEMBERS



ALYSHA SARGENT



Having worked in the event industry for almost 20 years, I am delighted to have been elected on to the NOEA Council.

In my current role as the Head of Events at Leeds

Castle I am responsible for over 30 events throughout the year, including the Fireworks Spectacular, Festival of Flowers and Leeds Castle Triathlon.

Having primarily worked at historic properties throughout my career, I'm aware how important events are within these attractions. I am keen to focus on these events and the development of them, in particular the use of digital technology to bring to life the history and stories within the attractions.

I am looking forward to supporting the work NOEA does and consider this a great opportunity to contribute to an already successful organisation.

Leeds Castle, Head of Events Email: alyshasargent@leeds-castle.co.uk Tel: 01622 7678711

CRAIG MATHIE



I am extremely proud to have joined the General Council of NOEA, an organisation which I believe has a unique and vital role to play in the continued expansion and improvement of the events industry.

For as long as I can remember, I've been passionate about organising events. From school discos to fundraisers, there has always been something special about bringing people together.

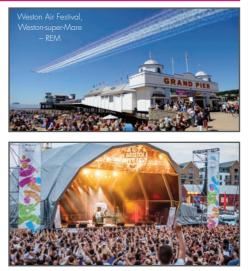
Given my love of literally anything sport related, working as MD of the award-winning Bournemouth 7s Festival has provided the perfect opportunity to build a reputation within one of the most dynamic and exciting sectors in the UK.

During my time in the industry, I have worked on some of the world's most famous sporting and live events and firmly believe that they play a crucial role in modern day society. In joining NOEA, I hope to join the effort to harness the industry's collective strength in increasing its profile, enhancing its performance and improving its standards.

Email: craig@bournemouth7s.com Tel: 01202 545630



FTF Worldwide



Bristol Harbour Festival – REM

EVENTS INDUSTRY FORUM

EVENTS INDUSTRY FORUM – EIF

Just how much does the UK outdoor event industry contribute to the UK economy? In a bid to more accurately estimate the value of the sector, the Events Industry Forum has launched a major research project with Bournemouth University funded from sales of the *Purple Guide*.

The Forum, which brings together 26 organisations from across the sector, aims to use the information both to get better recognition of the industry with Government and to demonstrate the value events can bring to an area. The intention is that a report based on the findings will be circulated to opinion formers and local authorities across the UK when it is completed in 2019.

The Forum also has funding available to support projects that will be of general benefit to the outdoor event industry. Details of grant criteria and how to apply can be obtained from the Association via its website www.eventsindustryforum.co.uk. A number of projects have already been funded by EIF, a list of which can be found on the website. In the last 12 months, the Forum has undertaken a major up-dating exercise on the Purple Guide with most of the chapters being brought up-to-date. New chapters are also being developed covering drones at events, staff welfare and disability provision.

The guide continues to be available on-line at www.thepurpleguide.co.uk. All profits raised from sales of the guide are ring-fenced for investment back into the industry.

The main function of the Forum remains as a coordinating body for bringing the industry together as a cohesive voice on issues that affect everyone involved in events. As a result, the event industry is now beginning to be recognised for the importance it has to the UK economy.

> Contact Jim Winship, Secretary The Events Industry Forum Mobile: 07850 104034 Jim@jandmgroup.co.uk



SO WHERE DID IT GO WRONG? – A SUPPLIER'S PERSPECTIVE

The theme of the 2018 Convention was "That it Couldn't Happen To Me" and variations on a theme but during 2018, "it" certainly happened to a lot of events in one way or another, leaving many out of pocket.

No-one is immune. In Dorset, the company organising Bestival and Camp Bestival was placed into administration leaving creditors of out of pocket to the tune of hundreds of thousands of pounds. Although this might not attract a great deal of sympathy from certain quarters, those owed money included Dorset Police, to the tune of over £140,000 for "Special Police Services". The likely outcome of that scenario includes a re-writing of what had been a "Memorandum of Understanding" between the Police and Event Organisers so that it is legally watertight, demands for payment for SPS in advance of events and a requirement for personal guarantees from the individuals involved.

Other suppliers should take note of this- all too often, agreements between event organisers and their suppliers are effectively written on the back of a (now rapidly disappearing) fag packet – if you're lucky or are some standard terms which have little relevance to events. A year or two ago, I came across such an agreement that an event organiser was being asked to sign with a major brewer (which contained personal guarantees and the like). However, the agreement was one that had been written for a nightclub. It promised to re-stock once a week whereas the event lasts 5 days and, depending on how good the weather is, the beer tents might need restocking daily, every other day or not at all. There was no "sale or return" clause and a host of other deficiencies.

Landowners also seem to take a rather casual approach to allowing events to take place on their land – there are of course models of good practice about the place but many festivals that have grown from small beginnings into an event that attracts thousands have no written agreement with the landowner at all. So what if something goes wrong? Answer – the lawyers get far richer than they would have done had they simply been asked to draft a proper agreement in the first place!

The first thing that I do when asked to act for a client is to determine who (or what) exactly is instructing me. This may seem obvious but many suppliers fail to make even the most basic checks to find out who they are dealing with.

After the initial telephone call, a quick visit to the event's website frequently contains no clue as to the legal entity running the event actually is or the information is buried so deep that it is almost impossible to find. More often than not, this happens because of ignorance on the part of whoever built the website but this is also a device that is sometimes (ab)used to make it difficult for creditors to work out exactly who it is that owes them money. Try suing "The Biggish Mauvish Bunny Event" only to discover that this is no more than a silly name.

If dealing with a company, a quick search on Companies House is free and easy. It will disclose who the controlling individuals of a company are (and if there are none, or none that you recognise), take great care. Have a look at the latest accounts and if dealing with a new company that hasn't filed any, have a look to see what its share capital is. If its £100 (or even less) you really ought to be looking at taking some sort of security or personal guarantee if extending any sort of credit.

It couldn't of course happen to you because you've been dealing with these people for years and nothing has ever gone wrong. There is of course always a first time for everything.

Philip Day, Laceys Solicitors LLP

40th ANNIVERSARY of NOEA



Around September 1979 a group of Outdoor Show Organisers met at the Post House Hotel in Luton to discuss some common challenges in the industry and subsequently formed the Association of Professional Outdoor Show Organisers (APOSO) to protect their mutual interests.

In 1987, the interests of APOSO had widened so much that the members changed the name to the National Outdoor Events Association (NOEA) to embrace all sides of the industry.

As everyone is aware, the ethos of the association is to bring together like-minded people for business to business networking, education, the sharing of problems and ideas and to enhance professionalism. Over the last 40 years the Association has increased exponentially both in terms of membership and things to do.

Thus from the position of an Honorary Secretary up to late 1989 it was essential to appoint a part time Secretary – John Barton to cope with the ever increasing workload of some 40 members. There followed many serious challenges to re-establish the identity of NOEA. As it happened, Tony Speller, MP for North Devon was approached by John to arrange a special re-launch meeting of the Association at the House of Commons in 1991. After that initiative NOEA's membership grew to over 100. Tony Speller was appointed the first Honorary President and as they say "the rest is history."

There followed so many new initiatives – NOEA Code of Practice for Outdoor Events which led to the Event Safety Guide, Joint meetings with Local Authorities, Technical Seminars at the Emergency Planning College, Easingwold and Trade Shows - Event Production Show and the Showmen's Show and The Main Event and Exhibition in Glasgow. There were also some 30 Regional Conferences arranged around the United Kingdom from 2005 up to 2011. There was also a NOEA stand at the international FESTIVAK Exhibition 2003 in Rotterdam, a monthly newsletter since 2004 and Annual Convention and Awards Dinner since 2006 both of which continue today, different groups were formed such as – Scottish Outdoor Events Group, Universities and Students and Local Authorities Forum.

NOEA worked with other organisations such as the Events Industry Forum, British Standard on Sustainability BS 8901, Business Tourism Partnership, Festivals and Events International – Europe (IFEA) and the Geneses Initiative representing over 150 organisations to talk to Government.

In 2010 John Barton retired as the General Secretary after 20 years' service and Susan Tanner was then appointed CEO.



NOEA communicates with Members including John Barton now a NOEA Honorary Life Member. There is a report on the 35th Anniversary of NOEA appearing in the NOEA Yearbook 2015. A copy of that report is available by sending an email to johnbarton007@gmail.com

Many congratulations to Andy Grove, NOEA President and his Council Members. The Association is in good hands and all bodes well for the future.

John Barton, General Secretary, NOEA 1990 - 2010



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BUSINESS VISITS & EVENTS PARTNERSHIP – BVEP

Business Visits & Events Partnership

Once again the annual request for an update on the work being undertaken by the Business Visits and Events Partnership landed in my inbox and I immediately set to work getting ready to deliver another succinct and pithy performance that would be designed to inform and entertain in equal measure. Sadly I hadn't read the email carefully enough so the haircut, eyebrow trimming and light fake tan session I had in preparation for my video blog turned out to be a complete waste of time. What an idiot – it was the yearbook article they were after, not a video blog. The only upside was that admitting my foolishness has already consumed over 131 words!

So pressing on - 2018 saw the BVEP continuing the good work of representing all of our partners and supporters with some solid achievements landed in turbulent times. The All Party Parliamentary Group for Events, ably led by James Heappey MP, engaged with the sector in some evidence sessions and hosted a really interesting debate in Portcullis House in October. The Event Industry Board set up taskforces to look at both infrastructure and skills and talents within the industry. Visit Britain re-engaged with business visits and the DIT developed a new strategic plan with the DCMS that put the economic impact and importance of events front and centre. The Prime Minister even suggested that a Festival celebrating the best of Britain should be organised, once she's sorted out a few other local issues.

Much of this activity is supported by the active participation of the BVEP acting as a single point of reference that allows government to engage effectively and efficiently with all of our partner organisations. The collective voice that this gives the broad church of the events industry has also contributed to the successful development of an important part of the Tourism Sector deal, which is now being finalised. We can – and frequently do – debate how the disparate sectors within the event community mesh together, but aligning our common interests with the development of policy and promoting the value of our work in a cohesive fashion remains a constant priority for the year ahead.

I was reminded of this fact when I had the real pleasure of contributing to the NOEA 2018 Annual Convention. As I arrived one of the delegates spotted me and welcomed me as "an insider". I looked suitably confused, so he explained that obviously I spent all my time inside nice warm conference centres, hotels and venues, safe from the real challenge of outdoor events where the weather can and often does create challenges that my comfy experience has safeguarded me from. I hope my talk later in the afternoon convinced him and everyone else in the room that we all share a very common purpose in the industry – to deliver, against all the odds, live experiences that our clients, customers and visitors value and enjoy week in and week out.

Simon Hughes - Vice Chair BVEP

BV&EP and VisitBritain

NOEA has been a member for some years and the Partnership recognise the importance of the event industry alongside tourism, conferences and exhibitions. BVEP have been influential in opening doors for us to government departments in a supportive role and working behind the scenes for the benefit of the Events Industry in general.

For further information, please contact:

MICHAEL HIRST – Chairman Tel: 020 8950 8071 mbhirst@lineone.net www.businesstourismpartnership.com

GAËLLE CONNOLLY – BVEP Tel: 01670 516 652 / Mob: 07786 064013 gaelle.connolly@businessvisitsandeventspartnership.com www.businessvisitsandeventspartnership.com



Power Electriccs

SPECIAL MEMBERSHIPS AND AFFILIATIONS

International Fairs & Festivals Association – Europe Business Visits & Events Partnership The Event Industry Forum (EIF) The Genesis Initiative Institute of Sport and Recreation Management The Tourism Society

TRADE SHOWS

2019 will see NOEA at The Showman's Show in October, The Event Production Show in March, London and at Eventit in Glasgow in February. Special rates for members to exhibit at the Event Production Show have been arranged please contact Susan if you would like more details.

LOCAL AUTHORITY GROUP

The General Council has local authority members.

With this close liaison between NOEA and LAEOG, there is no doubt that the mutual interest of both organisations will be well catered for by drawing on each other strengths in the future.

Local Authorities will be an integral part of the Annual Convention and Regional Conferences, now and in the future – truly great networking opportunities.

NOEA 16TH ANNUAL CONVENTION AND AWARDS DINNER

NOEA is marking its 40th year anniversary with celebrations culminating at its 16th annual Convention and Awards Dinner which will be held in Bath on 20th November.

The awards seek to recognise the best of the events industry and recognise all the work which goes into staging a successful outdoor event from the catering to sourcing sponsorship to acknowledging the best small and large events. The head judge this year will be Alistair Turner from Eight PR and Marketing, who promotes events and they will be looking to reward the best innovation, good practice and simply the best event of the year.

NOEA aims to education, advise and enhance professionalism and business opportunities within the sector and has more than 400 members.

To enter please visit – entries are free but must be submitted by 31st July 2019.

This year's categories are:

Event Innovation of the Year Award – awarded for the provision of a new product, service or concept that will help the industry to solve problems and go forward safely and profitably.

Small Event of the Year Award – recognising the good work done by event organisers staging smaller events with audience attendance of under 2000 with a local community focus.

Production Partnership of the Year Award – to those who have demonstrated excellence in partnership working in the delivery of an exceptional event.

Best Practice Award – awarded to the best overall promoter or event organiser who fulfil criteria for managing well organised safe events through their professionalism.

Event Organiser of the Year – open to individuals, companies and local authorities who provide first class facilities and visitor satisfaction at their events.

Event of the Year Award – recognises an event which has achieved the highest level of excellence or has made a major contribution to the professionalism of the Industry.

Event Supplier of the Year – Open to individuals and companies who supply first class products/ equipment/entertainment to those within the Events Industry.

Sporting Event of the Year Award – Open to any event involving a sporting activity whether it is a participating or spectator event.

Small Festival of the Year Award – For any event that attracts less than 5,000 attendees.

Large Festival of the Year Award – For any festival that attracts 5,000 attendees or more.

Caterer of the Year Award – For any in house or external caterers or outside caterer of any size or type.

PR Campaign of the Year Award – For organisers who can show an exemplary PR strategy for an outdoor event

The NOEA Scotland Tribute Award – Gives recognition to those events that have achieved the highest level of excellence or have made a major contribution to the professionalism of the Industry in Scotland.

Sponsorship Campaign of the Year Award – For to organisers who can show an excellent use of sponsorship at an outdoor event.

Student Event of the Year Award – For any outdoor event organised by students, either individually or as a group/team.

Medical Provider of the Year Award – For any type of medical provider who have excelled at an outdoor event.

Event Team of the Year Award – For the best proactive and effective event team working on an outdoor event.

Event Safety Award – to recognise long service or overcoming a particular challenge in an innovative way. Or it may reflect published works or effective training, coaching and leadership of others.

NOEA AWARD WINNERS







JUDGES FOR THE AVVARDS

ALISTAIR TURNER – Managing Director EIGHT PR & Marketing



Alistair Turner is Managing Director of EIGHT PR & Marketing, a specialist creative agency servicing the events industry. Alistair has over 20 years experience in the PR and the events industry's, working closely with the Business Visits & Events Partnership and the UK government as well as being secretariat of the All Party Parliamentary Group for Events. He is a regular speaker on events and PR both within the events industry and at Universities where events management is studied.

ANDY MCNICHOLL – City Events Manager for Liverpool Council



Andy and the Events Team have the responsibility for a range of cultural, maritime, music, sports and visual arts events of local, national and international significance. The city continues to stage a strong programme of major events and is using events and cultural activities to spearhead the continuing regeneration of the city and to realise its vision to be recognised as a confident, competitive international city that welcomes visitors, students and businesses whilst providing a place where people want to live, invest, study, work and indeed play!

GILL TEE – Founder and Managing Director of entertee



Following on from working at one of the leading UK radio stations, Capital Radio, as Head of Entertainment, where Gill was responsible for bringing the first ever 100,000 capacity Party in the Park to Hyde Park, Gill then went on to form entertee. In addition to Producing events and festivals for the past 18 years at entertee for many high profile clients, Gill is also a founder and co-owner of entertee hire, successfully providing high quality, innovative fencing solutions for the event and festival industry.

SALLY PIGGOT – Head of Festivals at Eventbrite UK



Sally is Head of Festivals at Eventbrite UK/I, and is an ex-event director with 10 years experience in the industry. She's a true foodie with a passion for exciting food & drink events.

RACHEL BAKER – UK Group Marketing Manager, GL Events Ltd



Rachel has 20 years of marketing experience in the UK and Australia. Working across sectors as diverse as research & conferencing and charity & regeneration, she has gained enviable insight in the areas of brand positioning and development in both B2B and B2C markets. Having joined the GL events Group nearly four years ago, Rachel leads the UK marketing for one of the world's leading event infrastructure and solutions brands. She is a passionate believer in the importance of collaboration between event professionals and their suppliers to achieve high quality and innovative delivery into the future.

THE 2018 NOEA AWARD WINNERS

Industry Association Celebrated the Best of Outdoor Events

From festivals to a world-renowned heritage attraction, the winners of the 15th annual National Outdoor Events Association Awards have been announced, following an exclusive gala dinner in Bath's stunning Pump Rooms.

Bournemouth 7s Festival scooped both the Large Festival of the Year Award and Sporting Event of the Year. The judges said: "We liked the idea of merging a sporting event with a festival, adding a wider message of making sport fun for everyone. It was a unique spin on a sporting event and enabled more people to get involved."

The panel of judges was led by Alistair Turner, Managing Director of EIGHT PR and Marketing; he was joined by Andy McNicholl. City Events Manager for Liverpool Council, Sally Piggott, Head of Festivals, UK for Eventbrite, Gill Tee from entertee, and Rachel Baker, GL events UK.

Glastonbury Abbey and Liverpool Bordeaux Wine Festival took Best New Event with the judges awarding two prizes – the abbey winning small new event and the Merseyside festival taking the trophy for large new event. The Edinburgh Festival won the Judges Award.

Andy Grove, President of NOEA said: "The quality of the award winners was genuinely outstanding, and showed innovation, creative thinking and experience. These are great events, run by the best event professionals, and are a credit to the industry. We're delighted to be giving them the recognition they deserve through NOEA."

Susan Tanner, CEO of NOEA said: "The theme of the convention during the day was 'It Could Never Happen to Me', and underlines how NOEA members are providing the foundation of safety and security that allows creative event professionals to flourish. The winners this year showed professionalism and creative thought, and are a credit to the industry."

Alistair Turner, Chair of the Judging Panel said: "The standard of entries keeps getting higher and higher, which demonstrates the commitment of organisers to produce high quality event experiences. To win a NOEA award you need to be doing something really great."

WINNERS:

Best Practice Award: eat: festivals sponsored by IOSH presented by Steve Blake

Caterer of the Year Award: Belistore sponsored by NCASS presented by Alan Fox MD NCASS

Event of the Year Award: Tom Kerridges Pub in the Park with Brand Events and Redwood Events – sponsored by Arnold Clark Car and Van Hire presented by Robin Clements and Philippa Park

Event Organiser of the Year Award: Gill Tee and Deb Shilling – Black Deer Festival. Sponsored by A.C.T.(National) Ltd presented by Rebecca Iveson and Eleanor Western

Event Supplier of the Year – Services – Catered by Justin. Sponsored by the Showmans's Show presented by Jeremy Lance

Event Supplier of the Year- Infrastructure – SimpliWiFi. Sponsored by the Showman's Show presented by Johnny Lance

Event Team of the Year Award: We Are The Fair sponsored by Eventbrite and presented by Andy Grove President of NOEA on behalf of sponsor.

Large Festival of the Year Award: Bournemouth 7s Festival, sponsored by Arnold Clark Car & Van Hire presented by Robin Clements and Lindsey McMaster

Medical Provider of the Year: Festimed Ltd. Sponsored by Laceys Solicitors presented by Philip Day

PR Campaign of the Year: Timber Festival, sponsored by Mash Media and presented by Duncan Siegle

Production Partnership Year Award: We are Place Making with Grosvenor Estates sponsored by GL Events presented by Gillian Clayton

Small Event of the Year: Dunstable Town Council. Sponsored by 2CL presented by Mike Baker

Small Festival of the Year: Just So Festival sponsored by Eventit presented by Hamish Miller

Sporting Event of the Year Award: Bournemouth 7s Festivals sponsored by GL Events presented by Gillian Clayton

Student Event of the Year: University of Gloucestershire Final Year Event Management Students with Clair Greenaway & John Lannon sponsored by ABB FIA Formula E presented by Iona Neilson Technological Innovation of the Year Award: SimpliWifi sponsored Eventbrite presented by Andy Grove on behalf of Sponsor Eventbrite

Best New Event Award: Glastonbury Abbey, Liverpool Bordeaux Wine Festival Sponsored by A.C.T. (National) Ltd presented by Rebecca Iveson and Eleanor Western

The NOEA Scotland Tribute Award: Aberdeen City Council City Events sponsored by NOEA Scotland presented by Tom Clements Vice President NOEA and Chairman NOEA Scotland

Judges Award: Edinburgh Festivals presented by Al Turner Head Judge

President's Award – Dick Tee presented by NOEA President Andy Grove

RECORD BREAKING CONVENTION

NOEA Celebrates the Best of the Events Industry with Record Breaking Convention & Awards

UK: Just under 150 delegates attended the 2018 Annual NOEA Convention and Awards yesterday as the association posted record delegates for the day's theme 'It Could Never Happen to Me'. The convention itself included a series of high profile and personal speeches and panel discussions, built around a live scenario workshop.

Industry legend Dick Tee, EnTEEtainment, bought to bare over 37 years-worth of experience as the opening keynote speaker for the day, in a speech that covered

NOEA AWARD SPONSORS FOR 2018

everything from adverse weather, cancellation, security alerts, national bereavement and crowd control. Dick shared some amazing stories of when things go wrong, in front of a captivated audience.

The National Events Intelligence Unit (NEIU) then took to the stage with up-to-date information on the issues affecting major events into 2018, but to also share the numerous successes and achievements of the unit since it rebranded from Operation Gothic. There were also highly entertaining and deeply personal stories from Becky Stevens, Hybred Events, and Industry Consultant Simon Hughes.

However, the main set piece of the day was a live role play presented by A.C.T (National) Ltd, and led by Bev Osborne, Training 4 Resilience. Bev firstly presented a crisis scenario, and then invited the delegation to vote on a series of decisions through a live poll, eventually leading to a conclusion for the event. The individual session was followed up by a group workshop where tables were given different scenarios and invited to suggest actions and strategies for dealing with them.

Linda Krawecke from Tiger Tea, shared an update on her businesses work around creating 'safe places' at festival sites throughout the summer, before the audience was given a supplier's perspective with NOEA Futures Supporters, A.C.T (National) Ltd, GL events, Eventbrite, Arnold Clarke, all adding vital intelligence to the discussion.

The day finished with a summarising panel discussion with Nick Morgan, We Are the Fair; Tom Clements, Vice Chair, NOEA; CC BJ Harrington; Chris Hall and Phil Atkinson, A.C.T (National) Ltd, Kevin Wade, Wrightsure; and moderated by Phil Day from Laceys Solicitors.



CREATE / COLLABORATE / CONTROL 25

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A.C.T (NATIONAL) LTD is a professional health & safety consultancy operating across a wide range of events both in the UK and across the globe. We provide Health & Safety solutions that are tailored to the client, their business, and their budget! Health

& Safety in the events world is viewed by some as an obstacle to creativity. We prove that this is not the case. We apply sensible and pragmatic solutions to every event we work on. We believe that behind every great event there should be a professional safety team. We become part of those teams by providing top level strategic event safety consultancy for some of the world's most prestigious sporting, music and regional events. Our focus is always the UK events market, but we have established great business relationships across the world, and we combine our global experience to reduce costs, enhance the service delivery, and therefore assist our clients to deliver the safest event possible. A.C.T. (National) Ltd, Pomfret Business Centre, Harropwell Lane, Pontefract, West Yorkshire, WF8 1QY T: 01977 797359, E: mail@theactgroup.net, www.actnational.co.uk

ARNOLD CLARK CAR & VAN RENTAL driving the events industry for over 50 years. Arnold Clark Car & Van Rental is part of the Arnold Clark Group – Europe's largest independent car retailer. Established in 1963 with just 12 cars, we now have 39 branches across the UK and a nationwide fleet of over 50,000 vehicles. We provide expert vehicle hire and unique rental solutions to customers all over the world.Our corporate work includes international events such as the Commonwealth Games and the Royal Edinburgh Military Tattoo. With competitive rates and tailored fleet solutions, we offer bespoke business packages that cater to all rental requirements. From 4x4s and estate cars to minibuses and flatbed tipper trucks, we've got everything you'll need to steer your event in the right direction.Arnold Clark Car & Van Rental is proud to continue our eight-year relationship with the National Outdoor Events Association by becoming future sponsors. As a five-star rated rental company, we're excited to work collaboratively with the outdoor events industry and share our expertise. Philippa Park, Corporate Account Manager T: 0141 212 0311 E: Philippa.Park@arnoldclark.com, www.arnoldclarkrental.com/business-hire

See TICKETS is proud to be official ticketing partner to the NOEA. See works with many prestigious outdoor events, providing ticketing services to clients including Christmas at Kew, the Mayor of London's New Year's Eve Fireworks, Glastonbury and the Royal Horticultural Society. Outdoor events are such an integral part of our business and so we are aligned with many of the NOEA's goals which will benefit the industry as a whole. We look forward to working with NOEA during the coming year to not only learn more about the industry, but provide the best possible advice and service to the events we enjoy so much. Matt Evans, Commercial Manager, 2nd Floor, Norfolk House, 47 Upper Parliament Street, Nottingham, NG1 2AB M: 07525 055905 www.seetickets.com



GLEVENTS UK is the first Futures Supporter of the National Outdoor Events Association, and have supported the organisations growth ambition for the last three years. Through both our conversations with NOEA members, and our own long heritage in the outdoor events industry, we believe that there has never been a more important time for our industry to

show its responsibility, its security, its creativity and above all else, its quality. This is an industry that is growing up rapidly and as it grows is facing increasing scrutiny. As an industry, and as companies within this industry, we need to love up to these growing expectations, and show that, at our very best, we are globally leading industry, that can combine spectacular creativity, upon the bedrock of safe, professional infrastructure built with integrity and quality.GL events: Supporting Great Events. Rachel Baker, UK Group Marketing Manager, GL events UK Ltd, Station Road, Castle Donington, DE74 2NL E: rachel.baker@glevents.co.uk T: 01332 850 000 M: 07815 834 818 www.glevents.co.uk

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2CL COMMUNICATIONS is a multi-award winning, industry leader in the provision of two-way radio communications, specialising in supply, long and short-term hire, system design and installation, and aftersales support for businesses throughout the UK and internationally. With offices in Hampshire

and London, our extensive product range and unparalleled technical sales, engineering, and after sale support departments, enable us to design state-of-the-art communication solutions, tailored to clients' exact requirements. We work with all sizes of organisations; from sole traders to International PLCs and Government bodies, along with high profile national event organisers. 2CL will work with you to provide a bespoke two-way radio solution to suit your needs. **0800 389 2278, www.2cl.co.uk**

ABB FORMULA-E

The **ABB FIA FORMULA E CHAMPIONSHIP** is the electric street racing series and the world's first fully-electric international single-seater category in motorsport. Formula E brings intense and unpredictable racing to some of the

world's most recognisable and progressive cities. Formula E enters a new and exciting era in season five with the competitive debut of the next generation car. The striking new model boasts a distinctive futuristic design and demonstrates a clear step-up in performance with almost double the energy storage capacity – allowing teams and drivers to complete a full race distance at higher speeds without needing to swap cars. The Gen2 car is a testament to the ongoing advancements in battery and electric vehicle technology in the space of only four years. **Richard Bate, Senior Health & Safety Manager +44 (0)7387 018148 rba@fiaformulae.com, www.FIAFormulaE.com**



EVENTIT is the networking event of the year, connecting event and festival planners and suppliers from all over Scotland, the UK and beyond. Face to face interaction, drinks receptions and dedicated meeting zones will offer the perfect platform to meet with buyers and suppliers. Our knowledge exchanges allow you to hear from industry experts, discuss hot topic with peers and be inspired by event gurus. EVENTIT will provide the stage on which businesses and suppliers from across the globe

can meet and make valuable new connections. Attracting companies from the whole festival and events supply chain, EVENTIT will inform, wow and inspire. Come and experience state of the art technology, entertainment, theatre, culinary magic, innovative theming and vibrant graphics. **Event Manager: Judith Wilson, Director Judith@eventit.org.uk, T: 0131 357 4471, www.eventiit.org.uk**



IOSH The Institution of Occupational Safety and Health is the leading chartered professional body for people responsible for safety and health in the workplace. We have more than 47,000 members in over 130 countries. Our shared objective is a world where work is safe and healthy for every working person, every day. Through our WORK 2022 strategy, we seek to enhance the occupational safety and health profession, build strategic collaborative partnerships across

industry and strengthen our infl uence globally through impactful research and development. The IOSH Sports Grounds and Events group is delighted to sponsor the Best Practice Award. The group recognises NOEA efforts in setting and raising health and safety standards throughout the whole events industry. **T:** +44 (0)116 257 3100, **F:** +44 (0)116 257 3101, **E:** reception@iosh.co.uk, www.iosh.co.uk

LACEYS SOLICITORS LACEYS is a Solicitors firm based in Bournemouth. Partner Philip Day has acted as legal advisor to NOEA for 15 years and specialises in licensing, particularly licensing events. Both he and his colleague Brendan Herbert organise their own events – in Brendan's case the 2000 Trees Festival and in Philip's, the Ringwood Fireworks Display and Christmas Lights Switch-on. Apart from licensing, Laceys can provide advice on all issues relating to event organisation, including agreements relating to the use of event sites, ticket terms and conditions, contracts with suppliers, employment issues and dispute resolution.p.day@laceyssolicitors.co.uk, www.laceyssolicitors.co.uk. 9 Poole Road, Bournemouth, BH2 5QR

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THE NATIONWIDE CATERERS ASSOCIATION (NCASS) is the trade association for independent caterers in the UK. The association have amassed over 5000 members whose businesses range from traditional roadside catering units, to award-winning fixed site restaurants. As trailblazers of the industry, NCASS work closely with event

organisers, enforcement officers and government bodies to ensure the safety, legality and profitability of their member's business, and indeed the sector as a whole. As such, we are delighted to be both sponsoring and presenting the award for the much-coveted Caterer of the Year title, at the esteemed 2018 NOEA Awards. Contact: Alan Fox, Twitter Name: @NCASS_UK, Facebook Name: NCASS www.facebook.com/ nationwidecaterersassociation



THE SHOWMAN'S SHOW is organised by **LANCE SHOW & PUBLICATIONS LIMITED**. Since the Show's inception in 1984 it has been the UK's original and comprehensive exhibition for the outdoor and special event world. A firm fixture in the event industry calendar for more than 30 years, the Showman's Show will return to Newbury Showground on the 17th-18th October 2018. With an impressive array of products and services on display and initiatives that

encourage and promote best practice, the show remains a must attend for any serious event professional! This year's Showman's Show is shaping up to deliver in the region of 350 exhibitors, showcasing everything from state-of-the-art structures, technology and plant and hire equipment to entertainment, finishing touches and audio-visual products. Jeremy Lance, T.01747 854099, jeremy@showmans-directory.co.uk

MEDIA PARTNER

Access All Areas ACCESS ALL AREAS is the essential B2B read for the UK live and outdoor events industry, providing thought leadership, breaking news, analysis, features and insight from key industry influencers. Access enjoys a monthly circulation of around 11,000 and the magazine's editorial team works tirelessly to produce relevant, intelligent and engaging content. As well as featuring the industry's power players, Access is a thought leader, shining a spotlight on the future trends and outstanding achievements in the live events world. Access champions the innovative work of those event professionals who are so rarely in the spotlight. Duncan Siegle, Portfolio Director; Mash Media T: 020 8481 1122

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eventbrite EVENTBRITE is the world's leading ticketing and event technology platform. In 2017, we processed more than 200 million tickets

for more than three million events in 170 countries. More than 700,000 event organisers used Eventbrite last year to boost their ticket sales, promote and manage events, handle onsite operations, and analyse results across multiple sales channels.

We've been on the ground in the UK since 2011, and we work with a wide variety of customers from various industries across the world, including elrow, MJR, WOMAD, Tribeca Film Festival, Newport Folk and Jazz Festivals, Latin Village, and Vrienden van Amstel Live!. We believe in open platforms, and it shows in our product's ability to give you the data you need, and to connect it seamlessly to more than 100 industry-leading services from e.g. Salesforce, Wordpress.com, Instagram, Facebook, or Mailchimp.

As one of the most technologically advanced companies in the UK events industry, we are proud to partner with the NOEA to continue to raise professional standards in the outdoor events industry and to provide in-depth knowledge on selling tickets and running events in the digital age.

Learn more at www.eventbrite.co.uk or talk to an event expert: 0800 652 4595

GABLE EVENTS – DRAGON BOAT RACING

Here come the dragons!

Gable Events specialises in corporate entertainment, team building and charity events. We have been members of the NOEA for the past 20 years and are best known for organising dragon boat events across the country ranging from small team builds for 18 people at a conference to large-scale regattas catering for 1000+ participants.

Dragon boat racing has an ancient Chinese history dating back 2,000 years to the Kingdom of Chu but, as a sport and corporate team building event, it has never been more popular. Many events have experienced long-standing success with no signs of letting up just yet. Bristol Breakfast Rotary Club has been a client for 16 years with their event raising £707,000 for various charities since its inception and still attracting over 30 corporate teams every year.

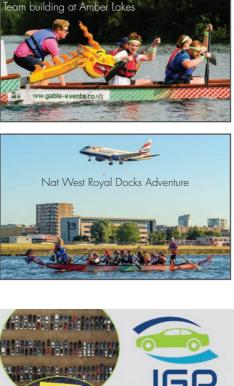
Alongside rotary clubs, we also work with charities, large and small, helping them to raise vital funds as well as providing their supporters with a fantastic day out. The Milton Keynes Dragon Boat Festival is one of our largest events attracting up to 60 teams and more than 10,000+ spectators to Willen Lake annually. MacIntyre, a national charity that supports people with a learning disability, is the latest charity to benefit and we are extremely proud to have helped raise more than £10 million for good causes through our dragon boat events nationwide over the last 20 years.

It's always a highlight when we welcome celebrities on to our dragon boats with one memorable event being a challenge between the England Rugby team and the GB Ladies dragon boat team at Ravens Ait, sponsored by O2. The over-exuberant England squad, led by Martin Johnson, managed to capsize their boat and were well and truly beaten by the team with the better timing. Another high-profile event was the 'mile paddle' Gable Events hosted at Surrey Quays Watersports Centre in London for the British Paralympic Association with Ade Adepitan banging the drum and winners' medals presented by Lord Sebastian Coe.

Dragon boat racing is often chosen as an ideal activity for staff to bond and achieve CSR aims at the same time. A challenge event for NatWest Markets at Royal Docks Adventure (formerly London Regatta Centre) successfully brought 600 staff together from different departments and raised over £74,000 for nominated charities with Gable Events responsible for every aspect of the event from venue liaison to catering and infrastructure.

Due to our specialism, we have become preferred event supplier to many prestigious venues located on or beside the water. These include 2012 Olympic rowing venue Dorney Lake at Windsor, Amber Lakes set around a luxurious Scandinavian Lodge in Staines, the Runnymede on Thames at Egham and Belvoir Castle with its magnificent lake near Grantham. Our large portfolio of land-based, indoor activities and evening entertainments complements the dragon boat racing and being members of the NOEA helps to gives our clients the assurance of a safe, professional event.

Gable Events on 01780 470718 www.gable-events.co.uk





MEMBERS NEWS

RICHMOND EVENT MANAGEMENT LTD – REM

Creating Sustainable Funding Models for Large Scale Public Events

When creating large scale public events, managers now have a wealth of funding options at their disposal. But as the old saying goes there is more than one way to skin a cat, so too are there multiple ways to create sustainable funding models in this industry.

When looking at event finance, it's easy to get caught up in short+termism, but it's important to look beyond the immediate and develop a sustainable financial model.

For those working in large scale public events this is more important than ever, as in recent years heavy reductions in public sector budgets have played through into local authorities, arts, festivals and events teams across the UK. This 'pinch' will no doubt be just as strongly felt in 2019, and likely for years to come, so it's important for event managers to get creative with sustainable funding models.

It is important to recognise there is no one one-size fits all solution to funding models and the creative and flexible event entrepreneur may choose a selection of different models to work on at once. Conversely, just because an option is available doesn't mean that you should necessarily use it.

Take crowd funding for example; when properly nurtured and developed this can be an excellent long term sustainable solution to funding an event. But note that the most successful instances of crowd funding occur when an event or organiser has something to offer in return for financial support. Be it a tangible product or a unique experience, the reward based mechanism is the driving force behind crowd funding, and these offers must be researched and tested to ensure they are relevant to the intended audience. So if your event cannot offer this ROI, or your rewards are too generic, then you should avoid crowd funding.

Sponsorship packages are another growing part of our industry as brands seek to be aligned with specific audience and the burgeoning 'experience economy' but again relevance is key. Think in the long term, do your homework and research which brands and organisations you can offer a tangible and positive relationship.

"Send All" is not a strategy and in the in the long-term it's much more financially viable, and better for the profile of an event, to have sponsors with shared values, as opposed to those who do not.

One way to unlock significant working capital for an event is an early bird model; this can be anything from first release tickets, VIP packages or even pre-paid parking permits. While these models tend to be most effective when used in conjunction with well established events, it doesn't mean it's impossible to implement them early.

The skill behind properly utilising early bird models lies in early, consistent and constant marketing. Use your marketing resources wisely to build hype, profile and most importantly the 'Fear of Missing Out'... the goal here is to get to Glastonbury status, where you can sell an event out on FOMO alone.



Bristol Balloon Fiesta – REM



Torbay Air Show - REM

The Rubbish Project tackles an industry-wide problem

Pictures of turtles with straws up their nostrils and an albatross chick regurgitating a toothbrush have been key in galvanising public attention to the very real problem of ocean plastics. So, you may be surprised to hear that plastics are often the best environmental option – for the events industry too.

Plastics in themselves are not the problem – $\mathsf{i}\mathsf{t}\mathsf{'}\mathsf{s}$ what we do with them.

The Rubbish Project is a group of industry experts working on solutions to the plastics issue, within the events sector. We're partnering with Loop Innovations, a sustainable design consultancy, who are focused on creating products and systems for the circular economy. Their motto is 'Waste is just a resource in the wrong place' – and key to what they do is that it must make environmental sense.

One of the main virtues of plastic is that it's extremely lightweight, which very often will make it far more energy efficient than alternative materials, such as glass and paper. A plastic wine bottle, for example is 88% lighter than a glass one and a paper bag is six times heavier than a plastic one, as well as 10 times bulkier – that means 10 times more lorries to transport the same number of bags!

Clearly, the fact that plastics are both energy efficient and contain very small amounts of carbon, relative to other materials, makes them more 'climate-change friendly'. And, it could be argued that global warming is the biggest environmental challenge facing the world today.

The anti plastic mantra is both simple and popular but we believe that what's needed are creative solutions to a complex set of issues. Every event differs and the ideal solution will vary on factors such as the size of the event, where it's located, the target audience and of course the budget available.

It may seem obvious that water fountains are an excellent eco-option for festival organisers. However, we were horrified to discover that miles of blue plastic water pipes are needed to supply this service. And, here's the shocking part – these pipes are single use and so discarded after each event! The main reason for this is hygiene, but we believe there are better solutions.

As we all know, a lot of public attention has been paid to the issue of single use plastic cups and festivals have been in the frontline on this. Generally, these cups are made from virgin polypropylene and they're not recycled into anything else after use.

Some events have introduced *reusable* cups but they're not without their problems either. For example, event organisers need to arrange facilities and man-power for on-site washing of the containers and set up deposit return schemes, which involves more cash management and increases staff costs. They also have to consider making the cup durable enough for reuse but not so attractive that it's taken home by festival-goers.

Here's where The Rubbish Project comes in. We've launched a 'waste to product' initiative that creates bar cups from recycled waste and then recycles them back into new products again, in a closed loop system. We're collaborating with waste collectors, events organisers and designers to improve recycling rates at festivals, create innovative collection methods and maximise the uses for plastic waste, which are often low value and contaminated.

Julia Hailes MBE, a sustainability pioneer with over 30 years of experience in the environmental sector, is a supporter of The Rubbish Project. She says "Technology and innovation have made humans the most wasteful species on the planet. In the 21st century, we must use our ingenuity to turn this around and make progress without waste." We believe that Julia encapsulates our vision perfectly.

Our plan is to tackle the plastics problem in a way that will actually maximizes their benefits, whilst making sure they never come into contact with turtles, albatrosses or any other wildlife. We certainly support plastic free seas

Event Wine Solutions Limited



MEMBERS NEWS

BOURNEMOUTH 7s FESTIVAL

A RECORD YEAR

Fresh from celebrating the festival's tenth anniversary milestone in 2017, the Bournemouth 7s team approached 2018 with a sense of both high anticipation and nervousness. True, in hitting double digits the festival had reached a landmark moment but, how could we build on the achievements of our first decade?

Innovation and improvement, whilst probably falling into the category of marketing buzz words, are genuinely fundamental to the approach at Bournemouth 7s headquarters, located just fifteen minutes from our beautiful festival venue. Our small but dynamic team has constantly outperformed its means by working together to improve on the year before and, as it would turn out, 2018 would be no different.

The eleventh edition of the celebrated festival, which takes place annually over the Late May Bank Holiday weekend, saw the introduction of two new sports, volleyball and ultimate frisbee. Sport and, more importantly, sporting people are what differentiates Bournemouth 7s from the market place – a common sense of perspective, attitude and enjoyment are shared amongst the four hundred touring teams and all five thousand players contribute to a truly unique euphoric party atmosphere.

Experientially, we took the festival to a new level with our fresh industrially themed arena constructed from shipping containers – the Bunker, being the undoubted hit of the weekend. Conceived, planned, named, branded and programmed internally, this exciting arena was an amazing demonstration of the teamwork, which underpins everything that is achieved from our base on the South Coast.

Meanwhile, the Festival's first and most legendary, entertainment arena, saw its biggest-ever assembled crowd as Example and DJ Wire took to the stage for a headline performance, the like of which had never been seen before!

2018 also saw us welcome Crabbie's Alcoholic Ginger Beer on board as headline sponsor in an exciting and unprecedented commercial tie up with Halewood Wines & Spirits. In our rugby tournament, the Crabbie's National Cup, won by Emirati side, **Speranza22** saw sixteen of the very best touring sides from across the world compete in a two-day competition of outstanding quality. Meanwhile, the Lambrini Netball Festival, welcomed ninety-six teams in a range of social and competitive cups.

2018 culminated with Bournemouth 7s Festival winning the Large Festival of the Year and Sporting Event of the Year awards at the NOEA Annual Conference, fantastic recognition for an independent company and the endeavours of their 7 full time staff.

As this piece goes to press, the team are hard at work, creating new arenas, orchestrating new campaigns and focusing on how to continue the evolution and growth of the Bournemouth 7s Festival brand.

The festival, which was launched in 2008 by founders Roger and Fleur Woodall, is still privately owned and is a shining example of what happens when an amazing idea is combined with hard work and dedication of a super-talented team.

Our sincerest thanks and congratulations go to Jon, Paul, Dan, Matt, Roya and Beth as we push on towards B7s 2019!

Craig Mathie www.bournemouth7s.com



RHS Chatsworth Flower Show

Event Flooring Solutions (EFS) was commissioned by the Royal Horticultural Society to provide temporary event flooring for this year's event at the prestigious Chatsworth House. At the heart of the site sat the interpretation of Joseph Paxton's Great Conservatory, flanked either side by the Cavendish and the Devonshire Floral Marquees, which were home to nurseries, specialist societies and floral design. EFS provided the flooring for each of these marquees with their **Temp-A-Path** flooring system.

The flooring was installed this year for the first time, to improve accessibility within the two marquees. The installation took place over 2 days with 7 men working 8½ eight hours per day, with the uplift taking the crew the same amount of time. All together, 5700sqm of light grey **Temp-A-Path** was installed; 3300sqm in the larger Devonshire marquee and 2400sqm in the Cavendish. The **Temp-A-Path** was laid on top of a Geo-membrane to improve protection to the ground below.

Adam Walker, Operations Assistant for the Chatsworth Flower Show said: 'Just thought I'd pass on this snippet from our feedback summary from the first day: Brilliant flooring of large marquees with all stalls – very easy to walk on and if it does rain it will be great.'

Jeremy Simpson, EFS's Business Development Manager said: 'We were delighted to work with the Royal Horticultural Society for the first time and the contract was a major coup for us. We knew that Temp-A-Path would tick all the boxes, it does what it says on the tin!'

The RHS Chatsworth Flower Show offered a thrilling day out that blended tradition with exciting and innovative design. The 5 day show took place from 6-10 June with thousands of people flocking to the show.

01509 768252 www.efseurope.co.uk, sales@efseurope.co.uk





STAGE LIGHTING SERVICES - THEATRICAL SUPPLIES

Stage Lighting Services has been providing theatrical supplies to amateur and professional theatre, production companies and venues throughout the UK for over 30 years.

Our hire stock is increasing more so now than ever before. If you cannot find the item you require, please ring us as we may already have one in stock, or we may buy one, or sub-hire one in just for you

We now have the largest quantity of Steeldeck staging in South Wales, and we are frequently called upon to supply complex Steeldeck staging structures including our Milos outdoor canopy structures. However complex or creative your vision may be, our in-house production team is ready for the challenge.

Another successful branch of Stage Lighting Services is permanent installations. Whatever the scale of your

project our install team has the experience and knowledge to meet your needs.

We pride ourselves on being competitive, if you are offered a better price elsewhere, please contact us and we will try to match or even beat any genuine price.



MEMBERS NEWS

EES SHOWHIRE



International Bomber Command Centre Opening Ceremony

On April 12th 2018 EES Showhire produced the grand opening ceremonies for the brand new International Bomber Command Centre (IBCC) in Lincoln. Around 3,000 distinguished guests and veterans were present to witness performances from orchestra's, singers, choirs including the Invictus Games Choir, and bands. Media coverage of the event was extensive with an international live stream on You Tube and TV companies broadcasting live from the event.

EES Showhire were contracted to provide production services for the event and worked closely with the Chief Executive of the IBCC, Nicky Barr and the Musical Director for the event, Crauford Thomson. Our main task was to engineer live sound and lighting and provide the audio feed used by the BBC. Our role was more extensive than just sound and lighting. We sourced the stage, video screens, grandstands, generators and a temporary road infrastructure to manoeuvre large vehicles around the site and create car parking.

Split into two parts, the event saw the official opening ceremony conducted by John Sergeant followed by an evening concert hosted by Carol Vorderman. Speakers included The Rt Revd Christopher Lowson, Bishop Of Lincoln, Sir Peter Luff of the National Heritage Memorial Fund and Lord Howe, Minister of Defence in the House of Lords.

The memorial was built to remember and honour those who fought and died during their time in Bomber Command. To be part of this emotional tribute to them was a great honour for EES Showhire.

Because the event was of such great prestige, we needed to ensure the highest quality of audio and lighting. We used a range of microphones and techniques to get the sound right for the tasks we were given. It was cold, windy and damp which always makes outdoor music events difficult. Audio Technica overhead choir mics were used with spot mic'ing utilised on bass instruments to add to the richness of audio. Condenser mic's were used for individual instruments and the piano whilst Shure wired and Audio Technica radio mics were used for presenters and singers. We also used an Allen and Heath digital mixer.



The lighting was delivered with a mixture of warm conventional par cans and LED programmable coloured lights against a large white backdrop. A Zero 88 FLX lighting desk was used to programme and deliver the show.

Crauford Thomson said "....(EES Showhire) made everything work and produced flawless sound and lights all day and night. They made getting things done easy in a very complex and exhausting environment. They covered sound for broadcast, bagpipes, a classical trio, a full orchestra, a brass band, solo artists, plus sound for actors outdoors, not forgetting choirs with a grand piano. They had to cover all the difficult sound tasks there are in a cold wet environment with a fast paced stage schedule which went on from 9.30am to 4pm and then again from 7pm to 9.20pm. Anyone who works in sound and light will get what a task this was which Andy and his team at EES pulled off, it was extraordinarily good. I am indebted to them."



Two Stages at National Games of Remembrance

On the 8th November 2018 two football matches took place in Nottinghamshire to commemorate the Great War. The story of the match played in the trenches during a Christmas cease fire will never be forgotten, but in a



wider sense football played a large role in the war. Every family, village, town and football club was impacted by the war. All 50 professional UK football clubs in 1914 were encouraged to help recruit young men to serve. Over 2,000 professional footballers and over 100,000 fans and amateur players stepped up to serve.

Football kept troops motivated, fit and built teams. Back at home women took to the game for the first time in big numbers to boost morale and raise funds for the millions of veterans returning with life changing injuries.

The two football matches took place in Nottingham at Meadow Lane and the City Ground. Each match included a fan zone prior to the match itself where visitors could meet and great army personnel and view military equipment on display. EES Showhire's role was to build a stage at each fan zone and produce performances by the Band of the Corps of Royal Electrical and Mechanical Engineers.

Our day started at 06:00 when we built the first stage at Meadow Lane. By 13:00 the production for this stage had been derigged and moved to the City Ground where it was re-assembled and derigged again by 21:00.

Careful planning enabled the second stage build to get underway whilst the first stage was being dismantled before the speakers, microphones, mixer and associated cabling came across to complete the second stage build. Crew were shuttling equipment between sites in an operation we had never before undertaken.

Our equipment included an Allen and Heath digital mixer, radio and wired microphones from Audio Technica and AKG along with an Inspired Audio line array. Lighting was all LED, four moving heads and a Zero 88 FLX desk.

IOSH MAGAZINE

Formula E Operations: Circuit testing

We talk to the race organiser's senior OSH manager about managing the world's first fully electric car championship.

ABB Formula E Championship E-Prixraces involve a civil engineering feat unlike any other. Richard Bate equates it to the constructionand disassembly of the Silverstone racing circuit in England multiple times throughout the ninemonth racing calendar in different cities throughout the world. "Everyone sees my role as particularly glamorous, but I can work 18-hour days in very difficultcircumstances," says Bate, the senior health and safety manager at the business behind the racing series.

on the race start because it's now going out to a global [TV and social media] audience of potentially 35 million plus." Regulated by motorsport governing body the Fédération Internationale de l'Automobile (FIA), Formula E's four racing seasons to date have taken the contests to the streets of cities as diverse as Beijing and Buenos Aires, New York and Marrakesh.The level and detail of planning varies from race to race. In April this year, the Paris E-Prix took the drivers around the foot of the Eiffel Tower. To minimise disruption to the public, the business built four 10m high pedestrian bridges, each 30-40m wide, over the track. "Just looking at a single bridge, the stand alone project which could take hundreds of hours to arrange," says Bate. "Then there are the road closures close roads relatively easily if we have a mayor who is takes three weeks to assemble and dismantle. From the time of race finish, 22 hours later, every piece of to the FIA, which manages each race and is responsible for the safety of the drivers, the trackside teams and the vehicles once they are on the circuit.



MEMBERS NEWS

SALISBURY CITY COUNCIL

Salisbury City Council organises a large number of exciting events and markets throughout the year. This includes our Charter Market which runs every Tuesday and Saturday and is a well-known attraction in the region. With over 70 stall holders attending, it is a bustling and popular market cherished by the community.

Car enthusiasts were in for a treat at Salisbury's first ever Car Fest. The popular event celebrated motor vehicles including rally cars, sports cars, classic vehicles and much more. There was live music from local band Break Cover and street food for visitors to enjoy.

We also hosted our very first Food and Drink Festival which showcased a large number of local and international food vendors and stalls. Visitors enjoyed fantastic food demonstrations and talks from celebrity chefs Levi Roots, Jane Devonshire and Paul Rankin throughout the day.

Salisbury Christmas Lights Switch on was another exciting event for 2018. The lights were switched on by Olympic athlete and Broadcaster, Colin Jackson. With fireworks, entertainment and stalls it was a superb evening that was enjoyed by all.



Visitors of all ages travelled from far and wide to come to Salisbury Food and Drink Festival.

on stage to switch on the Christmas lights at Salisbury Christmas Lights Switch On.

With over 150 markets and events held in 2018, we are delighted with the achievements we have made and we look forward to another great year of events, exhibitions and markets to come.

We are always on the lookout for traders and vendors. If you are interested in getting involved, please get in touch.

01722 342860 or markets@salisburycitycouncil.gov.uk

EXCELL ELETRICALS

CHANGING TIMES!

We today are constantly been reminded about environmental impact, global warming, damaging plastics the list goes on! Three of the big changes within our sector of the industry are LED Lighting, EV Charging and Generator efficiency/emissions & fuel type. Well to tackle all three is a costly affair but this year we gave it a good start!

Investing in LED UFO lights which are a replacement for the old 250W High Bay lights we have not only cut the



energy used but the output of light is far superior. This year we worked with the organisers at Rail Live to transform their 90m x 32m exhibition hall into an Predominantly LED Lit zone. Using two rows of LED UFO's through the middle and all the track lighting in LED we cut the power consumption in half and the light level was second to none. With the addition of two rows of conventional fluorescents at a lower level we were very impressed with the results. Next year we will introduce LED fluorescents to the lower levels.

The Game Fair in 2018 was held at Ragley Hall in Warwickshire marking the 60th Anniversary of the event. Well much has changed in 60 years and this year we worked with the organisers to create an EV Charging area at one of the Car Parks. With IDE kindly providing the charging box and J F Hunts sponsoring the generator for that area we worked to provide two EV Charging points. Despite take up was minimal at this event I am pleased to say that we did have take up with a Tesla visitor. We rolled out the EV charging again at the Showman's show where there was slightly more interest. We supplied 4 charge points and at one point had a cue to use them. Next year we will continue to provide this service at the events which want to provide this service for their visitors. Generators and their emissions continue to be a matter of storage issue to deal with. Generator manufactures also debate amongst organisers and suppliers. With so many won't guarantee their engines if anything other than diesel alternative fuels becoming wider recognised and is used. organisers desperate to be seen to be green. We have researched this in a fair amount of depth and the outcome We worked closely again this year with the organisers at we found is currently Diesel is still the greenest way the Showman's Show and by careful management and

SE MEDICAL

SE Medical is all about the community. Ensuring that at highest of standards. SE Medical cover large OCR (obstacle course racing) events, where up to 8000 people can take part in a day. Firework events - which are not only a joy of art to watch but also to ensure safety for those working at the event and spectators watching them. We have contracts with ice rinks around the UK providing the extra safety and sparkle that the companies would like. And many varying village and community events.

Within the company we also provide first aid training course's which we teach to ensure that we can help those in business and communities to make a difference before the emergency services arrive. Within the company there has been expansion into providing water safety cover for injured whilst travelling on repatriation work as we expand the business into the travel insurance support.

We have 200 skilled personnel from first Aiders, technicians, Paramedics all the way through to doctors to 20 staff on site to cover large events. Depending on the requirement of the event.

We cover large OCR (obstacle course racing) events, where up to 8000 people can take part in a day. Firework events - which are not only a joy of art to watch but also to ensure safety for those working at the event

forward. Monitoring loads carefully and using the correct correct selection of equipment we once again managed size generator is a must. Generators are at their most to reduce the fuel used. Less fuel, less emissions, less efficient when running at 75/80% load so have a too damage to the environment. Next year will see us doing larger generator for the job is often part of the problem. much of the same looking for new practical ways to be Alternative fuels come at a much higher cost and often green with the continued reliability and costs that our only available to buy in very large quantities leaving a customers are used to.

> and spectators watching them. We have contracts with ice rinks around the UK providing the extra safety and sparkle that the companies would like. Many varying village and community events that we enjoy supporting and being a part of.

> As a company this year we have travelled to Southern Ireland with a convoy of emergency vehicles and had a great welcome from them. All the way to Scotland where

> Our company take pride in treating our patients, with great care and a clear support pathway to get the best medical attention possible.

> Throughout the year there has been many emails from services we talk about run to the level and standard we would all expect when medical attention is required for any member of the public.

> As a company we are thrilled to be expanding the team and watching our staff grow with experience and training.

> We love to work with our customers and ensure they feel we are part of the team and get the suitable cover required to run the events successfully and safely.

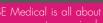
> SE Medical has been running for 5 years and we are expanding with great gusto to grow with our clients and forefront of the business







AMBULANCE



StadiumTM

EVENT ATTENDEES HAVE A RIGHT TO FEEL SAFE

Just over a year ago, StadiumTM introduced its' HVM (Hostile Vehicle Mitigation) Solutions Service. The company offers a bespoke package which empowers event organisers the opportunity to hire industry leading HVM solutions, which includes all aspects of installation and removal.

In 12 months the demand for this service has grown substantially. Sunday 21st October 2018, marked the company's 250th deployment at the NFL at Wembley which seems a very long time ago since our first deployment at Burnley FC on 18th November 2017.

Event spaces are becoming increasingly versatile and multifunctional. Stadiums are being granted permission



to host music events in addition to their sporting fixtures and public areas are hosting community events, often in a closed roadway.

StadiumTM has deployed their HVM Solutions to a variety of high profile events and existing long term client locations. It has been the mission of David McAtamney, Managing Director to integrate HVM into the overall events services package. Since 2016, when the threat of vehicle as a weapon attacks became very apparent, he felt a moral obligation for the company to provide a solution to help crowded places be safer.

Over the past year Stadium TM HVM Solutions deployment includes:

- International Security Expo, Olympia
- Manchester United
- Parliament Square
- Fever-Tree Championships at Queens Tennis Club
- Chester Racecourse
- NFL Kick-Off event & NFL UK at Wembley
- Godiva Festival & BBC Biggest Weekend, Coventry
- Speakers Corner at Hyde Park
- Liverpool Giants parade
- Rolling Stones Tour (Coventry & Manchester)

StadiumTM is extremely proud of the work they carry out, here's to the next 250 deployments and beyond!

1ST DEFENSE FIRE & RESCUE LTD - EVENT FIRE SAFETY SOLUTIONS

1st Defense Fire & Rescue Services Ltd is a family owned business which was incorporated in 1997 to carry out fire cover for all types of events including air shows, film and TV work. It is run by husband and wife team Peter and Jill Edwards along with our experienced, dedicated and fully qualified full and part time staff. In 2018 we carried out the fire safety for the 'Wings and Wheels' event at Dunsfold Park in Surrey (as we have for 14 years), Bicester Heritage in Oxfordshire along with many smaller events. Amongst the many film and TV programs this year we have worked on the film 'Angel Has Fallen' and "James Martin's Saturday Kitchen". We have been based at Dunsfold Park in Surrey for 16 years our hanger was one of those originally built when the airfield was constructed by the Royal Canadian Pioneer Corps for the Royal Canadian Airforce during World War 2 as a bomber airfield, after several owners Hawker Aviation and then Bae Systems took over and it is where the Hawker Hunter, Hawker Harrier and the 'Red Arrows' Hawks were built. It is also where BBC 'Top Gear' has been filmed and we have had the pleasure of working with them as well. Our fleet of 11 fire fighting vehicles include airfield crash trucks, water carriers, 4 x 4 fire appliances and a quad bike. Our workshop facility enable us to maintain these vehicles and manufacture special fire fighting units. Within this hangar we have approximately 1,000 fire extinguishers for hire along with new ones for sale and the facilities to recharge and service all standard types of extinguisher.





Want the **best** caterers at **your** event?

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- **1. Work out how many caterers you need.** As a rough guide, 1 caterer per 1000 customers would be about right for family orientated show or event.
- Decide on the types of food you'd like to see served at your event. Burritos? Burgers? Bangers and mash? All of the above? Why not!
- Tell NCASS! We'll text the details out to all of our members who sell those foods near your event location. Available caterers will then get in touch with you.

Seriously, it's as simple as that.

Enter your event details and we'll get texting for you.

Oh, and NCASS caterers are great by the way. They're just the sort of people you'd want at your event, but you probably already knew that.

visit

www.ncass.org.uk/findacaterer

to get started

You can always give us a call for more info and help with planning events too. We're on 0121 603 2524.

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n.morgan@bcguk.com

Group CEO Rukhsana Bentley roxy@wearethefair.com 020 8068 5232

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We are The Fair are an award-winning production agency, striving for events with the best possible experience. We deliver festivals and events to over 1 million people per year. From site management at Eastern Electrics, to security and operations management at Lambeth Fireworks and health and safety consulting for Southampton's Light Festival, our full-time team deliver exceptional events across the UK and abroad all year round. We are proud to be able to offer all of the requirements of large-scale events and festivals, through our specially trained and very experienced teams who sit across three departments: Event Production, Licensing and Health & Safety. We Are The Fair's sister agency, We Are Placemaking are powered by over 18 years' worth of award winning event production experience. We Are Placemaking are experts in Creative Placemaking, working alongside public & private sector organisations within the property, retail and public realm, animating spaces through live experiences.

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lan Reed Link House, Link Road, West Wilts Trading Estate, Westbury, Wiltshire BA13 4|B ian.reed@theformativegroup.co.uk jonathan.reed@theformativegroup.co.uk 0203 7502250 0203 7502251 www.theformativegroup.co.uk A group of organisations that provide security services, event stewarding services and training for all of these services. Currently providing event

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Gary Crellin

The Rutland Showground, England LE15 6US Gary@rutlandshowground.com, showteam@rutlandshowground.com 01572757110

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Jenny McGee Trinity Court, 34 West Street, Sutton, SM1 1SH director@tourismsociety.org 020 8661 4636 020 8661 4637 www.tourismsociety.org The Tourism Society is the professional membership body for people working in all sectors of the Visitor economy

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01271335722

www.ticketzoneforbusiness.com

Established in 1988, Ticket Zone is a specialist box office and ticketing support service provider often working behind the scenes on behalf of event & concert promoters, producers, venues, tours, sports teams, greenfield events, airdays and festivals. Ticket Zone offer an experienced, knowledgeable and scalable Event Management and Contact centre team with an understanding of ticketing, venues and ticketing sales policies. Our software or staffing solutions can be integrated to work alongside or on your own in-house software.

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Linda Krawecke, Manager 1A Mountney Road, Eastbourne BN21 1RJ info@tigertea.net 01323 732843 www.ttkwelfare.net

Having someone who will not only listen to customers problems but help in trying to solve it will make all the difference to their event experience. This is where an event welfare service can offer support. Most people think of the welfare tent at an event or festival as the place where people go to chill out or recover after having overdone their fun time. But there are so many other ways a good welfare team can make things better for the customer. They can look after and log lost & found property. A lost mobile can often mean separation from friends or family, a lost wallet or purse can mean lack of ID or funds to get home all of which can be quite stressful to the person. Welfare supports people who are troubled, having a hard time, have had bad news - people who need a quiet safe space away from the event activities where they can sort themselves out. A good welfare service will give an event the customer support that will keep people returning to the event again and again and not only that, but when they tell their friends will come along too.

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Townscape manufacture and supply, Deployable Hostile Vehicle Mitigation Products to the Event Industry. Our VAWs (Vehicle as a weapon mitigation) product is U.K Government tested. It is a quickly deployable solution for both pedestrian and authorised vehicular access into the Event. Townscape also offer consultation and training to Events around the use HVM Products. Sales Manager Jonathan Goss jonathan. Goss@townscape.products.co.uk Products deployed in Birmingham, Bury St Edmunds Christmas Market, Worcester Christmas Market.

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TRIPLE A EVENT SECURITY

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UK EVENT ASSOCIATES LTD

Natalie Acton

Unit 14, Kilnbeck Business Park, Grovehill Industrial Estate, Beverly, East Riding of Yorkshire, HU17 8FD natalie@ukeventasociates.co.uk ion@ukeventasociates.co.uk 03333441033 www.ukeventassociates.co.uk

UK Event Associates Ltd can be tailor-made to the specific requirements of your needs to ensure a safe and successful event regardless of size and location. We have a strong workforce of staff amalgamated from years of loyalty. All have been thoroughly vetted to ensure maximum security and knowledge of whom is on you site and our staff also have training such as first aid and fire marshalling. We offer leading consultants in event health and safety, security and crowd management. UK Event Associates Ltd management team have been an integral part of events such as The Royal Cornwall Show, Leeds Festival, Glastonbury, Royal Ascot, Farnborough Air Show, the FEI European Show Jumping Championships, Global Gathering, Tall Ships and the IRB Rugby World Cup. In recent years UK Event Associates consultants have become leaders in delivering health and safety advice and security/ crowd management solutions to colleges such as Emergency Planning College. Furthermore, our excellence on site management and staffing solutions at large scale events have enabled us to be direct suppliers to British Land in shopping centres and retail parks such as the Fan Fest at Meadowhall Shopping Centre during the Tour de France in 2014 and the only supplier of security staff to ASO the official organiser of Tour de Yorkshire 2015 & 2016.

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VENTURE SECURITY

Duncan Robertson Suite 4 Healey House, Dene Road, Andover England SP10 2AA duncan@venturesec.co.uk paul@venturesec.co.uk 01264 391 538 www.venturesec.co.uk

Venture Security are an SIA Approved Contractor that specialise in the provision of event security and stewarding with an emphasis on the customer experience. From bespoke crowd management plans to car parking we supply customers across central southern England including sporting events such as horseracing and ice hockey, music events, community events and corporate hospitality.

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Timothy Cook

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AAC Power Solutions Ltd Excell Electrical Event Solutions Heritage Power Ltd (Electrical Contractors) HPES Technical Solutions Ltd. Paragon Power Services Ltd Robert Blezard Electrical Contractor Ltd RU Electrical Stage Lighting Services Ltd

ELECTRICAL SAFETY SERVICES

Excell Electrical Event Solutions Heritage Power Ltd (Electrical Contractors) HPES Technical Solutions Ltd.

EMERGENCY PLANNING

Alliance Events Limited Greenfield Events FULL (Full Event Production Ltd) Logic Service Management Ltd John Sursham Associates Festimed Medevent Medical Services Ltd MRL Safety Limited St John Ambulance Chaos Management (Associate) The Event Safety Advisors Ltd Training 4 Resilience LLP

ENTERTAINMENT

Barton Promotions & Marketing Tod Cody, Showman (Honorary) Links Event Solutions A R Entertainments J & S Brownhut Entertainment Promotion (Honorary)

ENTERTAINMENT AGENCIES

J & S Brownhut Entertainment Promotion (Honorary) Continental Drifts Ltd Great Western Entertainments Agency

ENVIRONMENTAL CONSULTANTS

Greenfield Events

ENVIRONMENTAL FESTIVALS Greenfield Events

EVENT CAMPING

Greenfield Events The Pop Up Hotel Campingninja Revesby Estate

EVENT FIRE SAFETY MANAGEMENT

Greenfield Events FULL (Full Event Production Ltd) John Sursham Associates Calvin Hanks Redwood Event Solutions

EVENT LOGISTICS

Greenfield Events FULL (Full Event Production Ltd) Carilo Limited Bournemouth 7s Festival

EVENT MANAGEMENT

Greenfield Events FULL (Full Event Production Ltd) Carilo Limited Bournemouth 7s Festival Redwood Event Solutions Continental Drifts Ltd Links Event Solutions Alliance Events Limited MRL Safety Limited Chaos Management (Associate) Jimmy Birchmore Events Ltd Pennine Events Ltd John Burgess 2Can Productions Limited 2CL Communications Ltd Richards Events and Recruitment Services Ltd Security & Event Solutions Ltd. UK Event Associates Ltd. Gable Events Event West Itd IFEA Europe LFX Events Ltd. Live Production Management The Tourism Society Scottish Chamber Orchestra Production 78 Limited Sygma Safety and Events Ltd Run For All Event Bars Itd iMAG Displays Ltd THE FOOD FIRM LTD Symbiosis UK Ltd BT Events Mortons Media Group Ltd Party At The Palace The Connected Event Group Ltd. 20 - 20 Events Management Ltd Aberdeen City Council City of Edinburgh Council City of Westminster DF Concerts Limited Dundee City Council EventIt Exhibitions/EventsBase Eventmen Ltd Events Design Company Ltd Falkirk Community Trust FIA Formula E Operations Ltd. FTF Worldwide Event Management Fully Fused Fireworks (Associate) HighGrove Events Limited H-Productions Hybred Events Ltd Kambe Events Ltd Leeds City Council Live Promotions Events Ltd (Honorary) Marketing Gloucester Mobex Itd Nova International Limited People's Postcode Lottery Redman Events Relevent Ltd Richmond Event Management Ltd Rural Projects Ltd The Fair The Parks Trust Tiger Tea Events / TTK Welfare UK Media and Events University of Derby

Wilde Ones International Events Ltd WNY

EVENT NOISE MANAGEMENT Greenfield Events FULL (Full Event Production Ltd)

EVENT PRODUCTION DESIGN & PROCUREMENT

Greenfield Events FULL (Full Event Production Ltd) Redwood Event Solutions FIA Formula E Operations Ltd. UK Media and Events 80Six Ltd.

EVENT RISK MANAGEMENT

Training 4 Resilience LLP

EXPERT WITNESS (LEISURE INDUSTRY)

Greenfield Events Logic Service Management Ltd Penny Mellor - Consultant (Honorary)

FAMILY FUN DAYS

Leeds Castle Weston Park Enterprises Ltd Links Event Solutions The Rutland Agricultural Society

FEASIBILITY & PROJECT

STUDIES/ASSESSMENTS Greenfield Events

FENCING (INC. TEMPORARY)

Greenfield Events TPA Portable Roadways Ltd Events Solution Ltd, Part of Arena Rock City Stage Crew Ltd Entertee Hire Services Ltd.

FESTIVAL/PARTY ENTERTAINMENT FESTIVAL

Greenfield Events FULL (Full Event Production Ltd) Party At The Palace

FESTIVALS

Greenfield Events FULL (Full Event Production Ltd) Party At The Palace Weston Park Enterprises Ltd Association of Festival Organisers Redwood Event Solutions Alliance Events Limited Rural Projects Ltd Leicester City Council HighGrove Events Limited Bournemouth 7s Festival iMAG Displays Ltd THE FOOD FIRM LTD The Connected Event Group Ltd. City of Edinburgh Council H-Productions Adralava Ltd Fineline Lighting Limited Event Genius Ltd SimpliWiFi Limited Spindlewood Ltd. The Powerline (Entertainments) Ltd

FESTIVAL SITE AND PRODUCTION CREWS

Greenfield Events FULL (Full Event Production Ltd) Redwood Event Solutions Rock City Stage Crew Ltd BT Events

FIRE EXTINGUISHER/FIRE ENGINE HIRE

1 st Defense Fire and Rescue Services Ltd.

FIRE SHOWS

FTF Worldwide Event Management Fire Support Services 1 st Defense Fire and Rescue Services Ltd. Greenfield Events

FIREWORK/DISPLAYS

FTF Worldwide Event Management Leeds Castle Fully Fused Fireworks (Associate) Stunts UK Limited

FIRST AID & MEDICAL SERVICES

Greenfield Events Logic Service Management Ltd Medevent Medical Services Ltd St John Ambulance Festimed British Red Cross Elite Event Medical Services Ltd. Location Medical Services Ltd MET Medical Ltd ABC Paramedic Services Ltd Golf Buggy Hire (SHB Hire Ltd) Paramedico Ltd SE Medical The Event Medicine Company Ltd

FLAGS AND FLAGPOLES

Discount Displays Sun Leisure Ltd Surf & Turf Instant Shelters

FLOODLIGHTING

Greenfield Events SRD Group Ltd 11th Hour Events Ltd

FLOORING Greenfield Events Eco Track & Access Ltd. Event Flooring Solutions (EFS Europe LTD) Kenilworth Carpets Limited Advanced Technical Panels Signature Systems Europe Limited

FREELANCE PRODUCTION SKILLS

Redman Events Chaos Management (Associate)

GENERATORS

Paragon Power Services Ltd RU Electrical Gofer Ltd. Power Electrics (Bristol) Ltd

GOLF & UTILITY BUGGY HIRE

Greenfield Events Golf Buggy Hire (SHB Hire Ltd) Morris Leslie Plant Hire Limited Bradshaw Event Vehicles

GRANDSTANDS

Live Trakway | Barriers | Bridges | Lights Ace Seating Hire GL Events Wernick Event Hire Ltd

GREY WASTETANKS/DISPOSALS

A1 Loo Hire Show Site Services Ltd

GROUND PLATES

Greenfield Events

GROUND PROTECTION

Greenfield Events Eco Track & Access Ltd. Event Flooring Solutions (EFS Europe LTD) Signature Systems Europe Limited Entertee Hire Services Ltd.

GROUNDS MAINTENANCE

Greenfield Events

HEALTH & SAFETY CO-ORDINATION

Greenfield Events FULL (Full Event Production Ltd) Redwood Event Solutions Logic Service Management Ltd Location Medical Services Ltd Pennine Events Ltd John Sursham Associates Calvin Hanks ACT (National) Ltd. Aventail Security Ltd Sygma Safety and Events Ltd 20 - 20 Events Management Ltd Events Design Company Ltd Tiger Tea Events / TTK Welfare Kingdom Connections Limited. Road Safety Services Ltd RSS Events The Event Safety Shop (TESS)

HEALTH AND SAFETY TRAINING

Greenfield Events Redwood Event Solutions John Sursham Associates ACT (National) Ltd. Sygma Safety and Events Ltd St John Ambulance Wessex Safety Services LLP Chartered Institute of Sport and Recreation Management

HEATING

Paragon Power Services Ltd

HIRE OF EQUIPMENT

SRD Group Ltd Power Electrics (Bristol) Ltd Fineline Lighting Limited Events Solution Ltd, Part of Arena Eventmen Ltd A R Entertainments Guildhall Event Services SimplitVViFi Limited Voove

HISTORICAL RE-ENACTMENTS Leeds Castle

INDOOR AND OUTDOOR VENUE HIRE

Greenfield Events The Rutland Agricultural Society Revesby Estate Royal Highland Centre

INFLATABLES - ADVERTISING

Greenfield Events A R Entertainments Sun Leisure Ltd Surf & Turf Instant Shelters Rock City Stage Crew Ltd Baconinflate (UK) Ltd

INSURANCE BROKER & ADVISORS

ARC International Event insurance Specialist Security Insured Wrightsure Services Ltd

INTERNET MARKETING Greenfield Events

INTERNET WIRED OR WIRELESS SimpliWiFi Limited Voove

IT & BUSINESS PROCESS RE-ENGINEERING

Greenfield Events SimpliWiFi Limited

IT'S A KNOCKOUT Gable Events

LAND TRAIN Golf Buggy Hire (SHB Hire Ltd) Bradshaw Event Vehicles

LANYARDS

ID & C Ltd. PAC Wristbands

LASERS FTF Worldwide Event Management Fully Fused Fireworks (Associate)

LEGAL ADVICE Burges Salmon

LICENSED BARS

FULL (Full Event Production Ltd) Catered by Justin (Purple Velvet Events) Pubs on Wheels Ltd. B-Line Festival Bars Ltd Event Wine Solutions Limited

LICENSING - PUBLIC ENTERTAINMENT

FULL (Full Event Production Ltd) Burges Salmon Redwood Event Solutions John Sursham Associates Sygma Safety and Events Ltd Richmond Event Management Ltd ECB Laceys Incorporating HLF

LIGHTING

SRD Group Ltd Fineline Lighting Limited HPES Technical Solutions Ltd. AAC Power Solutions Ltd NSR Communications Ltd A-Line Audio Visual Excell Electrical Event Solutions Robert Blezard Electrical Contractor Ltd Stage Lighting Services Ltd Aura Event Service Ltd. EES Showhire Green Room Events Limited Visions Event Solutions t/a Visions Group

LIGHTING TOWERS

Robert Blezard Electrical Contractor Ltd Entertee Hire Services Ltd. The Powerline (Entertainments) Ltd

LITTER PICKERS

Logic Service Management Ltd Squeaky Event Cleaning Limited DC Site Services Ltd Topher Limited

LIVE MUSIC CORNER

FULL (Full Event Production Ltd) Greenfield Events

LIVE SITE PRODUCTION

FULL (Full Event Production Ltd) Greenfield Events Fineline Lighting Limited Redwood Event Solutions Judgeday Ltd

LOCAL AUTHORITIES

Leicester City Council City of Edinburgh Council Spindlewood Ltd. Aberdeen City Council City of Westminster DF Concerts Limited Dundee City Council Falkirk Community Trust Basingstoke & Deane Borough Council Bradford Metropolitan District Council Brighton & Hove City Council Cardiff Council Causeway Coast and Glens Borough Council City and County of Swansea Conwy County Borough Council Coventry City Council Dartford Borough Council Dunstable Town Council East Riding of Yorkshire Council Eastbourne Borough Council Glasgow City Council Northampton Borough Council Nottingham City Council Rotherham Metropolitan Borough Council Royal Borough of Kensington & Chelsea Salisbury City Council Stockton-on-Tees Borough Council Tendring District Council Weymouth & Portland Borough Council

MARKETING /PR SERVICES

Greenfield Events Pubs on Wheels Ltd. Rural Projects Ltd VisitBritain VisitLondon Barton Promotions & Marketing Eventbrite UK Ltd

MARKET OPERATIONS

Eventmen Ltd

MARKET RESEARCH

Greenfield Events

MARQUEES - SMALL

Eventmen Ltd Sun Leisure Ltd Surf & Turf Instant Shelters GL Events

MARQUEES - TENTS & FRAMED TENTS

GL Events Attwoolls Marquee Hire Dragon Boat Events Pinnacle Marquees (UK) Ltd Tents and Events (Scotland) Ltd Danco Plc

MOBILE BROADBAND

Attend2IT SimpliVViFi Limited

MOBILE SHOWER ROOMS Wernick Event Hire Itd

MOTORSPORT SERVICES

NSR Communications Ltd

MUSICAL ENTERTAINMENT

Scottish Chamber Orchestra

MUSIC FESTIVAL

Greenfield Events Spindlewood Ltd. FULL (Full Event Production Ltd) Fineline Lighting Limited THE FOOD FIRM LTD Adralava Ltd SimpliWVFi Limited The Parks Trust

NETWORK MARKETING

Barton Promotions & Marketing

OUTDOOR ARENA ARTIST AND ENTERTAINMENT Stunts UK Limited

OUTDOOR PRODUCTION/SERVICES

Greenfield Events Fineline Lighting Limited Redwood Event Solutions Aura Event Service Ltd. EES Showhire Fully Fused Fireworks (Associate) Creator International Limited 2Can Productions Limited 2CL Communications Ltd Kambe Events Ltd Relevent Ltd SimpliWViFri Limited XY LED Ltd Wasserman



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PA EQUIPMENT

EES Showhire Fully Fused Fireworks (Associate) NSR Communications Ltd SRD Group Ltd RU Electrical

PASSENGER TRANSPORTATION Bradshaw Event Vehicles

Morris Leslie Plant Hire Limited Arnold Clark Car & Van Rental

PASSES MANAGEMENT Richmond Event Management Ltd

PEDESTRIAN & VEHICLE -WALKWAYS/TRACKWAYS

Event Flooring Solutions (EFS Europe LTD) Signature Systems Europe Limited TPA Portable Roadways Ltd Nationwide Traffic Solutions

PHOTOGRAPHY Crowded Space Drones

PLAN DRAWING

Greenfield Events Road Safety Services Ltd RSS Events

PLANT HIRE Greenfield Events

PLUMBING SERVICES TO EVENTS

Greenfield Events Show Site Services Ltd Tempsite Installations Limited

PORTABLE KITCHENS

PKL Group (UK) Ltd.

PORTABLE WATER TANKS/BOWSERS Tempsite Installations Limited A1 Loo Hire

POWER DISTRIBUTION

SRD Group Ltd Robert Blezard Electrical Contractor Ltd The Powerline (Entertainments) Ltd HPES Technical Solutions Ltd. Excell Electrical Event Solutions Stage Lighting Services Ltd Green Room Events Limited Power Electrics (Bristol) Ltd Gofer Ltd. 1 1th Hour Events Ltd Visions Event Solutions t/a Visions Group

PRODUCTION MANAGEMENT

Greenfield Events Creator International Limited FULL (Full Event Production Ltd) Judgeday Ltd 20 - 20 Events Management Ltd Events Design Company Ltd H-Productions SJP Studios Ltd DATechnical LFX Events Ltd. John Burgess Visions Event Solutions t/a Visions Group WNY

PROGRAMME AND GUIDE PUBLISHERS

Graham Walton Publishing Ltd

PROJECT MANAGEMENT

Greenfield Events FULL (Full Event Production Ltd) Events Design Company Ltd SJP Studios Ltd DATechnical Kambe Events Ltd Wasserman Rural Projects Ltd Pennine Events Ltd Alliance Events Limited

PROMOTERS

Dundee City Council Live Promotions Events Ltd (Honorary) Promotional Novelties/Products PAC Wristbands Alan Goldsmith Organisation Ltd Public Authorities DF Concerts Limited English Heritage

PUBLISHING/PRINTING SERVICES

Graham Walton Publishing Ltd Mortons Media Group Ltd

PYROTECHNICS

Greenfield Events Fully Fused Fireworks (Associate)

RADIO & CCTV OPERATORS

NSR Communications Ltd Mark Comms Limited National Radio Bank Roman Co (Gloucester) Limited Recruitment The Main Stage Rigging SimpliWiFi Limited Fineline Lighting Limited

RISK ASSESSMENTS

Greenfield Events FULL (Full Event Production Ltd) Alliance Events Limited Redwood Event Solutions Logic Service Management Ltd John Sursham Associates The Event Safety Shop (TESS) The Event Safety Advisors Ltd

ROAD SHOW PROJECT

MANAGEMENT Greenfield Events FMX Event Services Ltd

ROAD SHOW STAND SUPPORT

Greenfield Events

ROAD SIGNAGE

Nationwide Traffic Solutions Cash & Traffic Management Oneway TM Limited

ROADWAYS - TEMPORARY

Signature Systems Europe Limited TPA Portable Roadways Ltd Live Trakway | Barriers | Bridges | Lights

SAFETYWEAR & HIGH VISIBILITY WORKWEAR

Roman Co (Gloucester) Limited

SEATING

Wernick Event Hire Ltd Ace Seating Hire

SECURITY CONSULTANCY

Greenfield Events Alliance Events Limited Logic Service Management Ltd ECB Aventail Security Ltd Richards Events and Recruitment Services Ltd UK Event Associates Ltd. Specialized Security Titans Security Limited Select Security & Stewarding Ltd Global Security Stewarding Ltd The Formative Group

SECURITY SERVICES

Greenfield Events Alliance Events Limited Logic Service Management Ltd Aventail Security Ltd Richards Events and Recruitment Services Ltd UK Event Associates Ltd. Specialized Security Titans Security Limited Select Security & Stewarding Ltd Global Security Stewarding Ltd The Formative Group Roman Co (Gloucester) Limited Cash & Traffic Management Topher Limited Security & Event Solutions Ltd. AP Security (APS) Ltd. Vespasian Security Ltd Green Event Security Ltd Premier Security Scotland Ltd Security Scotland Ltd Venture Security Carlisle Events Ltd Triple A Event Security Security Nation StadiumTM Coast 2 Coast Security Ltd BHPSS Ltd Provide SESS Ltd S.B. Security Solutions Limited

SHOW EVENT ORGANISERS

Greenfield Events FULL (Full Event Production Ltd) DF Concerts Limited Dundee City Council Live Promotions Events Ltd (Honorary) Pennine Events Itd The Parks Trust Causeway Coast and Glens Borough Council Eastbourne Borough Council Glasgow City Council Stockton-on-Tees Borough Council Gable Events Bournemouth 7s Festival UK Media and Events Wilde Ones International Events Ltd The Royal Bath & West of England Society Run For All | & S Brownhut Entertainment Promotion (Honorary) Great Western Entertainments Agency Tod Cody, Showman (Honorary) P.M.H. Promotions Ltd Beaulieu Enterprises Ltd Coach Displays Ltd Farnborough International Ltd

SHOW MANAGEMENT SERVICES

Greenfield Events FULL (Full Event Production Ltd) Alliance Events Limited 20 - 20 Events Management Ltd Jimmy Birchmore Events Ltd

SIGNAGE

Oneway TM Limited Imaginators SITES AND LOCATIONS FOR HIRE Morris Leslie Plant Hire Limited

The Rutland Agricultural Society

SITE SCREENING & SCAFFOLDING NETS

Rock City Stage Crew Ltd

SITE SERVICES AND SUPPLIES

FULL (Full Event Production Ltd) HPES Technical Solutions Ltd. Tempsite Installations Limited Richmond Event Management Ltd Production 78 Limited

SOLICITORS

Laceys Incorporating HLF

SOUND EQUIPMENT AND SERVICES

FULL (Full Event Production Ltd) NSR Communications Ltd Fully Fused Fireworks (Associate) H-Productions Green Room Events Limited EES Showhire Aura Event Service Ltd. A-Line Audio Visual Guildhall Event Services

SPEAKER SCRIM (PRINTED) Imaginators

SPECIAL EFFECTS

Fully Fused Fireworks (Associate)

SPECIAL EVENTS

Fully Fused Fireworks (Associate) FULL (Full Event Production Ltd) Live Promotions Events Ltd (Honorary) Eastbourne Borough Council Glasgow City Council Gable Events Tod Cody, Showman (Honorary) Beaulieu Enterprises Ltd Coach Displays Ltd Alan Goldsmith Organisation Ltd Aberdeen City Council City of Westminster City and County of Swansea Royal Borough of Kensington & Chelsea Weymouth & Portland Borough Council The Tourism Society

SPORTS DEVELOPMENT

Run For All Nova International Limited City of Edinburgh Council Evolve Brand Management

SPORTS SURFACES

Chartered Institute of Sport and Recreation Management

STAFF

Oneway TM Limited Greenfield Events Alliance Events Limited Titans Security Limited Carlisle Events Ltd Crewtec Event Services Ltd

STAGES

Greenfield Events Green Room Events Limited Aura Event Service Ltd. Guildhall Event Services Wernick Event Hire Ltd Stage Lighting Services Ltd RU Electrical GL Events Events Solution Ltd, Part of Arena Acorn Event Structures

STAGING SERVICES

Aura Event Service Ltd. Wernick Event Hire Ltd Stage Lighting Services Ltd RU Electrical GL Events Events Solution Ltd, Part of Arena Acorn Event Structures FULL (Full Event Production Ltd) Signature Systems Europe Limited 1 1th Hour Events Ltd

STEWARDING SERVICES

Alliance Events Limited Carlisle Events Ltd Logic Service Management Ltd Specialized Security Select Security & Stewarding Ltd Global Security Stewarding Ltd Roman Co (Gloucester) Limited Green Event Security Ltd Premier Security Scotland Ltd Security Scotland Ltd Training 4 Resilience LLP Venture Security Triple A Event Security StadiumTM BHPSS Ltd DC Site Services Ltd Just Go Parking Ltd

STREET EVENTS/ CARNIVALS/PARADES

FULL (Full Event Production Ltd) Kambe Events Ltd

STUDENTS

Alliance Events Limited The Tourism Society Kevin Wallace

SUSTAINABILITY CONSULTANTS

Kingdom Connections Limited.

TEAMBUILDING

Greenfield Events Gable Events Weston Park Enterprises Ltd

TEAM SERVICES Alliance Events Limited

TEMPORARY ICE RINKS

Losberger De Boer UK Temporary Structures Losberger De Boer UK Kingdom Connections Limited. Wernick Event Hire Ltd Events Solution Ltd, Part of Arena Acorn Event Structures Fineline Lighting Limited Attwoolls Marquee Hire Danco Plc Sun Leisure Ltd Surf & Turf Instant Shelters Pubs on Wheels Ltd. Baconinflate (UK) Ltd Clarke, Nicholls & Marcel Ltd -Cheltenham Portakabin Events

TERRAIN VEHICLES

Golf Buggy Hire (SHB Hire Ltd)

TICKETS AND SECURITY PASSES

Cash & Traffic Management PAC Wristbands Attend2IT Event Genius Ltd Event Traffic Control Ltd Redbox Tickets and Events Ltd

TIMBER DISTRIBUTION

Advanced Technical Panels

TOILETS - LUXURY

Portakabin Events Greenfield Events A1 Loo Hire D & P Luxury Toilets Ltd LOOS FOR DOs

TOILETS - MOBILES PORTABLE & STATIC

Greenfield Events A1 Loo Hire LOOS FOR DOs P.M.H. Promotions Ltd

TOURING STUNT SHOW Stunts UK Limited

Stunts UK Limited

TOURIST ATTRACTIONS

Alan Goldsmith Organisation Ltd VisitBritain VisitLondon IFEA Europe

TOUR OPERATORS

Greenfield Events

TRAFFIC CONTROL MANAGEMENT

Greenfield Events Event Traffic Control Ltd Alliance Events Limited Logic Service Management Ltd Select Security & Stewarding Ltd Triple A Event Security StadiumTM DC Site Services Ltd Just Go Parking Ltd Oneway TM Limited Topher Limited Nationwide Traffic Solutions Road Safety Services Ltd **RSS** Events FOAMHAND Glenmavis Traffic Management Ltd. M.J Events Support Ltd The Combined Services Provider Itd

TRAINING & EDUCATIONAL SERVICES

Kingdom Connections Limited. Chartered Institute of Sport and Recreation Management The Formative Group ABC Paramedic Services Ltd Association of Festival Organisers Penny Mellor - Consultant (Honorary) University of Derby The Square Metre Ltd. Leeds Beckett University - UK Centre for Events Management GSM London (University) Training 4 Resilience LIP University College Birmingham

TURF & ICE PROTECTION

Signature Systems Europe Limited

TWO WAY RADIO ACCESSORIES Mark Comms Limited

UNIVERSITIES/HIGHER EDUCATION University of Derby

GSM London (University) University College Birmingham Robert Gordon University Sheffield Hallam University University of Huddersfiield University of the West of Scotland

VEHICLE (OR QUAD) HIRE

Greenfield Events Golf Buggy Hire (SHB Hire Ltd) Bradshaw Event Vehicles Arnold Clark Car & Van Rental

VEHICLES - WELFARE

Greenfield Events

VENUES

Eastbourne Borough Council Begulieu Enterprises Ltd Weymouth & Portland Borough Council The Rutland Agricultural Society The Parks Trust Farnborough International Ltd Adralava Itd Dunstable Town Council Revesby Estate Royal Highland Centre The Royal Bath & West of England Society Nu-Kleen Services Ltd. Leeds City Council The Royal Bath & West of England Society Liverpool City Council Ragley Hall

VIDEO & TV EQUIPMENT

Fineline Lighting Limited NSR Communications Ltd Crowded Space Drones XY LED Ltd

WASTE MANAGEMENT & RECYCLING SERVICES

Greenfield Events M J Events Support Ltd Portakabin Events Squeaky Event Cleaning Limited

WATER SUPPLIES & FOUNTAINS

Tempsite Installations Limited Show Site Services Ltd

WEBSITE SERVICES

Greenfield Events Event Genius Ltd SimpliWiFi Limited

WELFARE SERVICES

Greenfield Events Penny Mellor - Consultant (Honorary) Tiger Tea Events / TTK Welfare Festimed

WRISTBANDS

Greenfield Events PAC Wristbands Redbox Tickets and Events Ltd ID & C Ltd.











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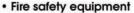
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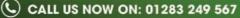
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 Security cabins

- Cable Protection
- Crowd control barriers



- Grass stabiliser
- Solid hoarding
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- Event Planning
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